## **Confidential Private Placement Memorandum**

#### ARAB BANK MENA FUND

(An open-ended collective investment scheme pursuant to the regulations for the operations and marketing of collective investment schemes issued by the Central Bank of Bahrain as contained in the Central Bank of Bahrain Rulebook, Volume 6, Capital Markets, Collective Investment Undertakings Module)

# (A FUND CREATED BY ARAB BANK MENA FUND COMPANY B.S.C. (C) A CLOSED JOINT STOCK COMPANY REGISTERED UNDER THE LAWS OF THE KINGDOM OF BAHRAIN)

Offering of up to 30,000,000 Units each valued at US\$10.00

Arab Bank MENA Fund qualifies as an expert fund under the Collective Investment Undertakings Module issued by the Central Bank of Bahrain Rulebook, Volume 6, Capital Markets.

Being an expert fund, investment in Arab Bank MENA Fund is open only to Expert Investors as defined in the Section headed "Definitions." No person who does not qualify as an Expert Investor may subscribe for Units in the Arab Bank MENA Fund.

#### **Investment Manager and Placement Agent**

Al Arabi Investment Group P.O. Box 143156, Amman 11814 Hashemite Kingdom of Jordan

## **Investment Advisor**

Oman Arab Bank P.O. Box 2010, Ruwi 112 Sultanate of Oman

## Administrator, Custodian and Registrar

Gulf Custody Company B.S.C. (c) P.O. Box 2400, Manama Kingdom of Bahrain

The date of this Private Placement Memorandum is 6 September 2010 (The previous Private Placement Memorandum was dated May 2005 where the Fund was approved on 22 May 2005. This Private Placement Memorandum has now been amended to satisfy the requirements introduced by the Central Bank of Bahrain for the operation and marketing of collective investment schemes in Bahrain.)

This Private Placement Memorandum is not for use or distribution in the United States of America or to United States Persons.

Potential investors refer to the sections hereof titled "Notice to Investors" and "Risk Factors" before investing in units of the Fund (the "Units").

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## **GENERAL GUIDELINES**

Minimum Initial Subscription: US\$25,000

The securities described herein involve a high degree of capital risk.

The Fund is approved by the Central Bank of Bahrain (CBB).

Registration with the CBB does not imply protection from loss.

The Fund's base currency is the United States dollar.

The Private Placement Memorandum contains full, true, and plain disclosure of material facts relevant to the Fund.

Past performance is not a guarantee of future returns.

The purchase of Units is not the same as placing cash on deposit with a bank and the Fund has no obligation to redeem Units at their offering value.

The value of the Units and the income, if any, from them can go down as well as up and Unit Holders may not get back the amount of money invested.

Applications for Units are subject to acceptance by the Investment Manager.

This Private Placement Memorandum is not for use or distribution in the United States of America or to United States Persons.

## NOTICE TO INVESTORS

(Whenever the context requires, any gender used in the Private Placement Memorandum shall include all others, the singular number shall include the plural, and vice versa.)

No person has been authorised to give any information or to make any representations other than those contained in this Private Placement Memorandum. If given or made, such information or representations must not be relied upon as having been authorised by either the Fund Company its Directors or the Investment Manager.

The Ministry of Industry & Commerce of the Kingdom of Bahrain, the Central Bank of Bahrain or the Bahrain Stock Exchange take no responsibility for the accuracy of the statements and information contained in this Private Placement Memorandum or for the performance of this Fund, nor shall they have any liability to any person, an investor or otherwise, for any damage or loss resulting from reliance on any statement or information contained herein.

This Private Placement Memorandum is being furnished to Expert Investors as defined in the Section headed "Definitions" primarily in the Middle East, North Africa, and Europe on a confidential basis so that they may consider the opportunity to purchase the Units. The Fund is an expert fund under the Collective Investments Undertakings Regulations issued by the Central Bank of Bahrain as contained in the CBB Rulebook, Volume 6, Capital Markets, Collective Investment Undertaking Module. Being an expert fund, investment in this Fund is open to only Expert Investors as defined in the Section headed 'Definitions'. No person who does not qualify as an Expert Investor may subscribe for Units in this Fund.

This document is the lawful property of the Fund Company and may not be distributed or copied, as a whole or in part, nor may any of its contents be disclosed without prior written permission from the Fund Company or the Investment Manager.

The Private Placement Memorandum provides a summary of information relevant to investing in the Fund. The information in this Private Placement Memorandum relating to the Articles of Association and the Memorandum of Association does not purport to be complete and this Private Placement Memorandum is qualified by reference to those documents.

The Fund is not registered under the United States (US) Investment Company Act of 1940, as amended. Neither Al Arabi Investment Group, as Investment Manager, the Fund Company as the promoter of the Fund, nor Arab Bank Plc. as a potential investor of seed capital in the Fund, are registered under the US Investment Advisers Act of 1940, as amended, or under the securities laws of any jurisdiction other than in Jordan with respect to the Investment Manager and Arab Bank Plc, and Bahrain with the respect to the Fund Company.

The Units being offered may not be purchased or held by, or purchased or held for the benefit of, any non- qualified person (as defined hereinafter) at any time. Non-qualified Person means any person to whom a transfer to or holding by such person of Units would:

- (a) be in breach of any law or requirement of any country or governmental authority in any jurisdiction, whether on its own or in conjunction with any other relevant circumstances;
- (b) result in the Fund Company or the Fund incurring any liability to taxation which the Fund Company or the Fund would not otherwise have incurred or suffered;

- (c) require the Fund Company or the Fund to be registered under any statute, law, or regulation, whether as an investment company or trust scheme; or
- (d) cause the Fund Company or the Fund to be required to apply for registration or comply with any registration requirements in respect of any of the Units, whether in the United States or the United Kingdom or any other jurisdiction other than Bahrain.

Under Bahrain law, the Fund is subject to periodic financial reporting requirements pursuant to which the Fund's unaudited semi-annual and audited annual statements must be filed with the CBB and distributed to Unit Holders.

Investing in the Fund involves a high degree of risk designed for investors seeking a medium-to long-term capital gain as well as a low/no level income. Investors should nonetheless be able to bear the economic risks of their investment in the Fund, including all or part thereof, and should not be dependent upon any returns from such investment for any basic financial needs.

No person has been authorised to make any representations or provide any information with respect to the Units except such information as is contained in the Private Placement Memorandum and such other written information that may from time to time be expressly approved in writing by the Investment Manager or the Fund Company prior to the distribution thereof.

The Directors of the Fund Company accept responsibility for the information contained in this document. To the best of the knowledge and belief of the Directors of the Fund Company (who have taken all reasonable care to ensure that this is the case), the information contained in the Private Placement Memorandum is in accordance with the facts and does not omit anything likely to materially affect the meaning of such information.

The Private Placement Memorandum does not constitute an offer or solicitation of Units in any jurisdiction in which such offer or solicitation is not authorised. No action has been taken to permit the distribution of this Private Placement Memorandum in any jurisdiction. Accordingly, the Private Placement Memorandum may not be used for the purpose of, and does not constitute an offer or solicitation by anyone in any jurisdiction or in any circumstances in which such offer or solicitation is not authorised or to any person to whom it is unlawful to make such offer or solicitation. Recipients of this Private Placement Memorandum should inform themselves about and observe any applicable legal requirements.

Neither the Fund nor the Units are or will be registered under the US federal securities laws. The Units are offered outside of the US to potential Unit Holders who are not US Persons (as defined). The Private Placement Memorandum may not be delivered in the US, its territories, or possessions to any prospective Unit Holder except in a transaction, which does not violate applicable US laws. No person (whether or not a US Person) may originate a purchase order for Units from within the US.

The Fund Company, in its sole discretion, may reject any subscription for Units in whole or in part at any time prior to acceptance thereof. Furthermore, the Fund Company may at any time and at its discretion redeem the Units and distribute to Unit Holders their respective share of the proceeds thereof.

The Fund Company, the Investment Manager, the Registrar and/or the Custodian reserve the absolute right to require further verification of the identity of each potential investor or that of the person or entity on whose behalf the potential investor is applying for a subscription on the Fund.

The Fund is required to pay an annual registration fee of BD 2,000 to the CBB. The Fund Company is capitalised at BD 1,000.

The Fund Company, the Investment Manager and the Placement Agent, shall comply with Bahrain's Legislative Decree No (4) of 2001 with respect to Prohibition and the Combating Money Laundering and the various Ministerial Orders and circulars issued with regard thereto and Terrorist Financing from time to time including, but not limited to, Ministerial Order No. (7) of 2001 with respect to the Institution's Obligations Concerning the Prohibition of and Combating Money Laundering.

Each investor would be required, at the time of subscription, to provide adequate evidence to the Placement Agent and the Investment Manager that it qualifies as an Expert Investor (as defined hereinafter) or in the event that the investor is domiciled in a jurisdiction, other than Bahrain, then as a sophisticated investor under the requirements of local laws and regulations in the jurisdiction concerned, if such requirements are higher than those imposed by the Bahraini law. Such evidence may be provided by way of furnishing a copy of a bank or broker's statement.

These forward-looking statements are based on current expectations, estimates and projections about the industry and markets in which the Fund would operate, management's beliefs, and assumptions made by the management. Words such as "expects", "anticipates", "should", "intends", "plans", "believes", "seeks", "estimates", "projects", variations of such words and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements. Investors considering the Fund should understand that there is no assurance that the Fund shall meet its investment objective and the Fund does not represent a complete investment program.

Investing in the Fund involves risks and investors should be able to bear the economic risks of their investment in the Fund, including all or part thereof, and should not be dependent upon any returns from such investment for any basic financial needs.

Potential investors are referred to the Section headed "Risk Factors" for a summary of certain of the risks involved.

Investments in the Fund are not deposits or obligations of, or guaranteed or endorsed by, any bank or any other government agency. There is no financial obligation or compensation scheme imposed on or by the Kingdom of Bahrain or the Central Bank of Bahrain in favour of or available to the investors of the Fund. You could lose money if you sell when the Fund's Unit price is lower than when you invested. The Investment Manager cannot and does not guarantee the performance of the Fund and the past performance of the Investment Manager is not a guarantee of its future performance.

Legal Counsel to the Fund Company and the Investment Manager, in assisting with the preparation of the Private Placement Memorandum, have relied on information supplied by the Fund Company and the Investment Manager; have not independently verified the accuracy or completeness of any information contained herein; make no representation or warranty with respect thereto, and assume no liability for the contents of, or any omission from, the Private Placement Memorandum.

The contents of the Private Placement Memorandum should not be construed as investment, legal, or tax advice. Each potential Unit Holder is urged to seek independent investment, legal, and tax advice with respect to the implications of investing in the Units.

All the information in the Private Placement Memorandum is given as of the date hereof, unless expressly otherwise specified herein.

## Directory

Fund Company	Investment Advisor
Arab Bank MENA Fund Company B.S.C. (c)	Oman Arab Bank
Thuo Bulk MENT that Company B.S.C. (c)	P.O. Box 2010
C/O Gulf Custody Company	Ruwi 112
P.O. Box 2400	Sultanate of Oman
Manama	
Kingdom of Bahrain	
Sponsor, Investment Manager and	Auditors
Placement Agent	
	Deloitte and Touche Bahrain Tower, 16th
Al Arabi Investment Group	Floor, Al-Khalifa Road
D 0 D 110156	P.O. Box 421, Manama
P.O. Box 143156	Kingdom of Bahrain
Amman 11814	
Jordan	
Administrator, Custodian and Registrar	Legal Counsel
124	Deg. Counsel
Gulf Custody Company B.S.C. (c)	Qays H. Zu'bi Attorneys and Legal
P.O. Box 2400,	Consultants
Manama	P.O. Box 2397
Kingdom of Bahrain	Manama
	Kingdom of Bahrain
Directors	
Directors	
Mr. Adel A. Kasaji	
Mr. Guy Khouri	
Mr. Abdul Kader A. Askalan	
Mr. Qutaiba M. Hawamdeh	
Mr. Samer Tamimi	

## **Definitions**

This section shall be read to include the definitions set out in the DIRECTORY above:

**Administration Agreement** The Administration Agreement between the Administrator and the Fund

Company dated May 23, 2005.

**Articles of Association** The Memorandum and Articles of Association of the Fund Company.

**Audit Letter** The letter from the auditor to the Fund Company.

**Base Currency** The base currency of the Fund which is US\$.

**Bahrain** The Kingdom of Bahrain.

**Bahrain Law** The laws of Bahrain in force from time to time.

**Business Day** A day on which banks are generally open for business in Bahrain and

Jordan.

**CBB** The Central Bank of Bahrain.

Closing Date The last Business Day in the Initial Offer Period or, at the discretion of

the Investment Manager, the date on which the Investment Manager determined that the Fund is fully subscribed and applicants'

subscription proceeds can be invested in the Fund.

**Custody** The Custody Agreement between the Custodian and the Fund Company

**Agreement** dated May 23, 2005.

**Custody and Administration** 

Fee

The fee payable by the Fund Company as an expense of the Fund to the Custodian and the Administrator pursuant to the Custody Agreement and

the Administration Agreement.

**Directors** Members of the board of directors of the Fund Company.

**Dividend Policy** The Fund may distribute dividends on an annual basis, upon the sole

discretion of the Fund Company.

**Effective Date** The date on which the Fund Company is incorporated.

**Expert Investors** ar

(a) Individuals holding financial assets (either singly or jointly with their spouse) of US\$ 100,000 or more;

(b) Companies, partnerships, trusts or other commercial undertakings, which have financial assets available for investment of not less than US\$ 100,000; or

(c) Governments, supranational organisations, central banks or other national monetary authorities, local authorities and state

organisations.

**Financial Year** The first Financial Year was on the Closing Date and ended on

September 30, 2006. Subsequent Financial Years start October 1, and

end September 30.

Fund Arab Bank MENA Fund.

Fund Company Arab Bank MENA Fund Company B.S.C.(c), a closed joint stock

company incorporated with limited liability under the laws of the

Kingdom of Bahrain to create and manage the Fund.

**Fund Term** The Fund is an open-ended investment vehicle.

**Initial Offer Period** This shall have the meaning given to it in the Instrument, which is

Sixteen weeks from June 4, 2005 until September 22,

2005.

**Instrument** The instrument created by the Fund Company in relation to the

Fund and setting out the terms and conditions of the Units, a copy of

which is included in Appendix A.

**Investment Management** 

Agreement

The Investment Management Agreement between the Fund Company

and the Investment Manager dated May 23, 2005.

**Investment** 

**Management Fee** 

A fee payable by the Fund Company as an expense of the Fund to the

Investment Manager pursuant to the Investment Management

Agreement.

Minimum Fund Size US\$5,000,000.

Minimum Initial Subscription

The minimum initial subscription amount in the Fund is US\$25,000. The minimum for any subsequent subscription or redemption for an existing Unit Holder is 100 Units. The minimum initial subscription will not fall

below US\$ 10,000.

Ministry The Ministry of Industry and Commerce in the Kingdom of

Bahrain.

**Net Asset Value** The net asset value of the Fund as determined by the Administrator and

approved by the Fund Company on each Valuation Day.

**Notice of Transfer**The notice of transfer must be completed and signed by the transferor

and the transferee as per the instructions set out in Schedule 3 of the Instrument, together with any other documentation as required

therein.

**Performance Fee** A fee payable by the Fund Company as an expense of the Fund to the

Investment Manager pursuant to the Investment Management

Agreement.

**Placement Agency** 

Agreement

The Placement Agency Agreement between the Fund Company and the

Placement Agent.

Private Placement Memorandum This Private Placement Memorandum as may be amended from time to time by the Directors and approved by the CBB.

**Ouarter** 

The period commencing on the next Business Day after the Closing Date and ended on the last business day of December 2005, and each consecutive period of three calendar months thereafter ending on the last business day of March, June, September, or December.

**Redemption Notice** 

The redemption notice that must be completed and signed by a Unit Holder as per the instructions set out in Schedule 4 of the Instrument, together with any other documentation as required therein.

Register

The register maintained by the Registrar in relation to the Unit Holders and in accordance with the Registrar Agreement.

Registrar Agreement The Registrar Agreement between the Registrar and the Fund Company dated May 23, 2005.

Registrar Fee

The fee payable by the Fund Company as an expense of the Fund to the Registrar pursuant to the Registrar Agreement.

**Subscription Agreement** 

The subscription agreement in connection with the Units to be entered into between the Unit Holder and the Fund Company.

**Subscription Day** 

The last Business Day of every month.

**Subscription Forms** 

The form attached to the Subscription Agreement with which Unit Holders request to invest in the Fund following instructions set out in Section 11 of this document, along with required documentation. A copy is included in Appendix B at the end of this document.

Subscription Period The Initial Offer Period in addition to Subscription Days.

**Trading Day** 

A day on which subscriptions and redemptions are executed. Such day will usually be two (2) Business Days following final calculation and disclosure of the Fund's Net Asset Value on the last business day of every month or as per instructions of the Directors.

**Unit Holder** 

Investors who hold units in the Fund. Unit Holders signifies all investors.

Units

All of the units issued by the Fund Company in respect of the Fund.

**US\$ or US Dollar** 

United States dollars, the legal currency of the United States of America.

**US Person** 

A US Person as defined in Regulation 5 of the Securities Act (US) as

amended and in force from time to time.

Valuation Day

The last Business Day of each month or as otherwise determined by the Directors.

## **Summary of Terms**

This summary should be read in conjunction with and is qualified entirely by reference to the information appearing in the full text of the Private Placement Memorandum under the sections appearing below and by reference to the agreements and other documents described in this document.

## The Fund

The Fund is an open-ended expert fund, created by the Fund Company under the Collective Investment Undertaking Module issued by the Central Bank of Bahrain as contained the CBB Rulebook, Volume 6, Capital Markets. Being an expert Fund, investment in the Arab Bank MENA Fund is only open to Expert Investors as defined in the Section headed "Definitions". No person who does not qualify as an Expert Investor may subscribe for Units in the Fund.

The Fund is a contractual arrangement between the Fund Company and the Unit Holder. As such, the Fund does not have a separate legal status for purposes of Bahrain law. While the Fund is intended to be separate from the Fund Company, investments may have to be made by the Fund Company on behalf of the Fund.

The base currency of the Fund is the US dollar.

Units are equal to one ordinary class and are priced at US\$10.00 each. The Minimum Initial Subscription is US\$25,000. The Directors, acting at their own discretion, may elect to reduce the amount of the minimum initial subscription; however, the Minimum Initial Subscription will not fall below US\$ 10,000.

The Fund does NOT intend to seek listing on the stock exchanges of any country, including Bahrain, although the Directors may elect to do so at a later stage.

#### **Fund Size**

The Fund will issue a minimum of 500,000 Units priced at a face value of US\$10.00 per Unit. The Directors reserve the right to change these limits if they, acting at their sole discretion, deem it to be in the best interest of Unit Holders. Units are issued on a fully-paid basis and are placed by the Placement Agent.

## **Fund Term**

The Fund commenced on the Effective Date and is an open-ended fund.

The term of the Fund is for an indefinite period.

The Fund Company reserves the right to terminate the Fund at any time without penalty to any party involved. Under Bahrain law, termination of the Fund requires the prior written approval of the CBB and that the Directors will endeavor to give Unit Holders three (3) months' notice before terminating the Fund. Neither the death, bankruptcy, nor incapacity of a Unit Holder in the Fund nor the bankruptcy or resignation of the Investment Manager will terminate the Fund or in any way affect its continuity.

Upon liquidation of the Fund, the assets of the Fund will be allocated to Unit Holders after all amounts due to third parties, including those due under the contractual arrangements entered into by the Fund Company on behalf of the Fund and under Bahrain law, are satisfied.

## **Fund Company**

Arab Bank MENA Fund Company B.S.C.(c), a fund company incorporated in the Kingdom of Bahrain as a Closed Joint Stock Company and approved by the CBB with Commercial Registration No. 56497-1 and with a registered address at Arab Bank MENA Fund Company B.S.C.(c), C/O Gulf Custody Company, P.O. Box 2400, Manama, the Kingdom of Bahrain.

The Articles of Association of the Fund Company provide that the Fund Company will at all times comply with the laws applicable to it and with any circulars, rules, and regulations issued by the CBB from time to time. Subject to the above, the Fund Company's primary objective is to establish the Fund.

Any change to the Private Placement Memorandum must be made by the Directors and will be subject to the approval of the CBB and will be reported to Unit Holders of the Fund.

## **Investment Objectives**

The Investment Manager seeks to invest primarily in equities with possible investment in bonds aiming to preserve capital during periods of weak equity markets performance and maximizing capital growth during periods of strong equity market performance. The Fund may distribute dividends on an annual basis, upon the sole discretion of the Directors and subject to the approval of the CBB. Dividends, if any, will be paid out of investment income from dividends and interest earned by the Fund after deducting expenses. The frequency of such distribution shall also be at the sole discretion of the Directors.

## **Investment Manager and Placement Agent**

Al Arabi Investment Group is one of the oldest, full-fledged investment banking firms in the MENA region. Serving institutional, corporate, government, and individual investors, Al Arabi Investment Group is a leading firm providing the full range of financial services, including asset management, corporate finance, brokerage, and research. In 2004, Al Arabi Investment Group was fully acquired by Arab Bank Plc and is now a member of the Arab Bank Group.

Arab Bank Plc has been operating in the Middle East and North Africa region since its inception in 1930. It has a presence on the ground in nearly every country in the region either directly or through affiliates.

## Administrator, Custodian and Registrar

The Custodian, Administrator and Registrar, Gulf Custody Company B.S.C. (c) is a Bahraini joint stock company that was incorporated in 2003 under Commercial Registration no. 50682 and is a wholly- owned subsidiary of Gulf Custody Company, Kuwait (GCCK). GCCK was incorporated in Kuwait in 2001 and is one of the leading fund custody and administration service providers in the region with total assets under custody exceeding US\$3.5 billion.

#### Return

There is no guarantee of capital or returns from an investment in this Fund. The Investment Manager is, however, targeting an average total return over a complete investment cycle (bull and bear market) in the range of 10% -15% per annum.

## **Subscription**

The Fund is open to subscription on a monthly basis on each Subscription Day. As such, the actual Subscription Period will be determined by the Directors acting at their sole discretion.

The Investment Manager reserves the right to reject any application for or subscription of Units, in which event the subscription proceeds are returned to the applicant without income earned thereon within a reasonable time. Banking/wiring charges are for the account of the applicant and may be deducted from the transferred amount.

Subscriptions paid in cash, must be in US dollars. Subscriptions during the Initial Offer Period must be made on or before 12 noon seven (7) Business Days before the Closing Date. Subscriptions after the Initial Offer Period must be made at least one (1) Business Day before the relevant Valuation Day. The Directors reserve the right to refuse any subscription in their sole discretion.

#### **Seed Capital**

Arab Bank Plc. has subscribed to 500,000 Units during the Initial Offer Period at the initial price per Unit of US\$10.00 for an aggregate Seed Capital value of US\$5,000,000. This seed capital will not be withdrawn prior to CBB's approval.

## **Unit Price and Unit Price Calculations**

The Net Asset Value of the Units is determined by the Administrator. There will be a deduction from the total value of the Fund's assets of all accrued liabilities. The Net Asset Value of the Fund and the Units are expressed in US dollars and any items denominated in other currencies are translated at prevailing exchange rates as determined by the Administrator.

On the Effective Date, each Unit has a face value of US\$10.00.

Thereafter, the Unit price is calculated by the Administrator each month to take into consideration the Net Asset Value of the Fund. The Unit Price is verified by the Auditor on a regular basis in accordance with the Audit Letter.

All distributions and income (including dividends) received by the Fund from investments made by the Investment Manager for the Fund will be reinvested in the Fund.

## Redemption

The Fund is open for subscription and redemption in accordance with the terms of this Private Placement Memorandum. If redemptions in any one period exceed 15% of the Net Asset Value of the Fund, the Board of Directors at its own discretion will decide whether to roll over any such excess to the following redemption day to avoid heavy losses resulting from forced liquidation of holdings. Any redemption resulting in the value of units held by a Unit Holder dropping below US\$25,000 will result in the whole position being redeemed at the sole discretion of the Directors.

## Minimum Initial Subscription, Additional Subscription, and Redemption

Minimum Initial Subscription is US\$25,000. The minimum for any subsequent subscription or redemption for an existing Unit Holder is one hundred (100) Units. The Minimum Initial Subscription will not fall below US\$ 10,000. The Fund is open for subscription and redemption on a monthly basis.

## **Secondary Market**

Although, due to the open ended nature of the Fund, the Fund Company does not foresee the development of an active secondary market for the Units, it may elect, acting in its sole discretion, to create a secondary market for the Units in which case the terms governing the sale and purchase of Units in such secondary market will be stipulated by the Fund Company at its reasonable discretion.

In the event a secondary market for the Units is created by the Fund Company, a formula for calculating the Unit price will be developed by the Fund Company and the Investment Manager and will be implemented by the Fund Company.

## **Compulsory Redemption**

The Fund Company has the right upon seven (7) Business Days notice to compulsorily redeem any Unit held by a Unit Holder at a redemption price per Unit calculated on the basis of the Fund's Net Asset Value as determined on the Valuation Day immediately preceding the relevant redemption date, for any of the following reasons:

- (a) the Units are held by or for the benefit (directly or indirectly) of (i) any US Person or (ii) any other person whose continued holding would subject the Fund, its Unit Holders and the Investment Manager to regulation deemed burdensome by the Fund or such other party under the laws of the applicable jurisdiction or would result in any adverse tax consequences for the Fund, its Unit Holders and the Investment Manager;
- (b) any of the representations given by a Unit Holder in its Subscription Agreement were not true or have ceased to be true;
- (c) the Articles of Association otherwise require such redemption; or
- (d) for any other reason the Fund Company, acting in its sole discretion, may deem appropriate.

## Currency

The Currency of the Fund is the United States dollar.

If the Unit Holder pays for the Units in any currency other than the US dollar, the exchange rate used to convert such currency into US dollars may be subject to change if a fluctuation in the official exchange rate should take place between the date on which payment for the Units is received and the Trading Day on which the Units begin participating in the Fund. Any such exchange rate fluctuation risk is for the Unit Holder only without any risk or liability on the Administrator, the bank, and/or the Investment Manager.

## Reporting

The Investment Manager will publish:

- (a) on a monthly basis, a fact sheet showing the net asset value of the investment unit, asset allocation, the ten largest holdings in the Fund, performances over 1, 3, 6, and 12 months, and yearly returns since inception;
- (b) on a quarterly basis, each of the reports described in (a) above as well as a discussion of market conditions and returns;
- (c) on a semi-annual basis each of the reports described in (a) and (b) above as well as the un-audited financial statements of the Fund; and
- (d) on an annual basis, each of the reports described in (a) and (b) above as well as the audited financial statements of the Fund.

## Fees

From the proceeds of the Fund, the Fund Company will pay the following fees as an expense:

- an Investment Management Fee of 1.5% per annum of Net Asset Value prior to the accrual of the Performance Fees to be accrued monthly and payable quarterly in arrears with the first payment due on the last Business Day of the Quarter during which the Effective Date occurs to the Investment Manager pursuant to the terms of the Investment Management Agreement. The Investment Manager is responsible for payment of any advisory fees out of Investment Management Fees paid by the Fund;
- a Performance Fee in respect of each Financial Year (a Performance Period) equal to 15% of any total return above 10% with reference to the Net Asset Value per Unit, inclusive of any dividends paid by the Fund to Unit Holders during the Performance Period, to be accrued on a monthly basis and paid annually with the first payment due on the last business day of the first Financial Year to the Investment Manager;
- Custody and Administration Fees that are payable each Quarter but accrued on a monthly basis with the first payment due on the last Business Day of the Quarter during which the Effective Date occurs. The following is a breakdown of the Custodian's and Administrator's fees as agreed upon in the Custody Agreement and the Administration Agreement:
  - o Investments that are made in the Gulf Cooperation Council countries (GCC): The Fund is charged an annual Custody and Administration Fee of 0.125% of the Net Asset Value that is held under custody in these countries, subject to a minimum annual fee of US\$25,000; and
  - o Investments that are made in Levant and North Africa Arab countries: The Fund is charged an annual fee of 0.175% of the Net Asset Value that is held under custody in these countries, subject to a minimum fee of US\$30,000.

The minimum total annual fee for providing custody and administration services is US\$55,000.

• a Registrar Fee of US\$4,000 per annum for up to 50 shareholders, and an additional charge of US\$50.00 per annum per every additional shareholder.

Under the terms of the Registrar Agreement, the Registrar Fee is accrued on each Valuation Day and payable quarterly in arrears within seven Business Days following the last Valuation Day of each Quarter.

 a fee of US\$11,100 (approximately) is payable per annum by the Fund as fees to its auditors.

## **Expenses**

The costs and expenses incurred in establishing the Fund Company and the Fund, issuing the Units and preparing and publishing this Private Placement Memorandum, including audit, legal, advisory, and other costs and expenses is charged to the Fund up to a maximum of US\$150,000, and was expensed during the first year of the Fund's operation.

For a more detailed discussion of fees and expenses, see the "Fund Fees and Expenses" section.

## **Risk Factors**

The Fund does not have its own legal personality. As such, the assets of the Fund may be held in the name of the Fund Company. The Investment Manager may provide investment management services to managed accounts other than the Fund. Neither the Administrator nor the Investment Managers will be devoting their full business efforts to the activities of the Fund. In the event of an actual conflict arising, the Directors will endeavour that such conflict be resolved fairly. The regulatory supervision, legal infrastructure same degree of shareholder protection or information to Unit Holders as would generally exist in more mature or developed markets. The performance of the Fund will depend on the skill of the Investment Manager, which could depend on key personnel and may be affected by changes in economic and political conditions and in legal, regulatory, and tax requirements. The Fund is responsible for paying its own fees and expenses regardless of the level of its profitability.

Potential Unit Holders are urged to consult with their professional advisors as to the legal, tax, and business risks involved in this investment.

For more detailed and accounting, auditing and reporting standards in emerging markets may not provide the risk factor information regarding the Fund, see the "Risk Factors" section.

## The Fund and the Fund Company

#### The Fund

The Fund is an open-ended investment fund, established by the Fund Company as a collective investment scheme pursuant to the regulations for the operation and marketing of collective investment schemes issued by the CBB as contained in the CBB Rulebook, volume 6, Capital Markets, Collective Investment Undertaking Module

The base currency of the Fund is US dollars. Units are equal to one ordinary class and with a price of US\$10.00 each. The Minimum Initial Subscription is US\$25,000. The Fund, being openended, will offer Units on a continuous basis by the Investment Manager and through distributors authorised by the Placement Agent. The Fund may seek listing on a recognised stock exchange where its Units may be traded although the Fund Company does not expect to pursue such listing.

Any change to the Private Placement Memorandum must be made by the Directors and shall be subject to the approval of the CBB and will be reported to Unit Holders of the Fund. For more information on these and other important matters related to the management and administration of the Fund, see section titled "Management of the Fund".

## The Fund Company

The Fund Company, Arab Bank MENA Fund Company B.S.C. (c), is a closed joint stock Company incorporated with limited liability under the laws of Bahrain to establish the Fund. The purpose of this company is to, among other things, enter into an Instrument for the creation of an Investment Fund and enter into instruments for the creation and issue of participating investment units.

The Fund Company approved by the CBB and incorporated with Commercial Registration No. 56497.

The authorized share capital of the Fund Company is BD 1,000 divided into 1,000 shares of BD 1 each. 99% of the Fund Company is owned by Al Arabi Investment Group and 1% is owned by Arab Bank plc. The personal liability of the shareholders in the Fund Company for its debts or obligations is limited to the amounts they have subscribed to the capital of the Fund Company.

## **Investment Objective**

The Investment Manager seeks to invest primarily in equities with possible investment in bonds aiming to preserve capital during periods of weak equity markets performance and maximizing capital growth during periods of strong equity markets performance. The Fund may distribute dividends on an annual basis, upon the sole discretion of the Directors and subject to the approval of the CBB. Dividends, if any, will be paid out of investment income from dividends and interest earned by the Fund after deducting expenses. The frequency of such distribution shall also be at the sole discretion of the Directors.

To achieve this, the Fund seeks investment opportunities in all the formal and recognized securities exchanges in the Middle East and North Africa with the exception of Israel. In addition, the Fund may trade in securities listed on other stock exchanges if a significant part of operations of issuers are related to the Middle East.

#### Research

The Investment Manager has committed substantial resources to generate research internally both at a macro and micro level. Research produced by external sources will also be utilised in this process. In addition, the Investment Manager intends to visit companies on its investment list and maintain dialogue with their management.

## **Targeted Markets**

The Fund targets all the formal and recognized securities related to Arab Countries in the Middle East and North Africa. In addition, the Fund may trade in securities listed on other stock exchanges if a significant part of operations of issuers are related to the Middle East and North Africa.

#### **Investment Policies and Guidelines**

- 1. The maximum allocation to equities is 100% of the Fund's Asset Value. There is no minimum allocation.
- 2. The maximum allocation to bonds is 80% of the Fund's Asset Value. There is no minimum allocation.
- 3. The maximum allocation to unlisted securities is 10% of the Fund's Asset Value. This will be primarily targeting pre-IPO securities.
- 4. The maximum holding in any single equity is 10% of the Fund's Asset Value and not more than 20% of the Fund's Asset Value is placed with a single group of connected parties.
- 5. The maximum holding in any single government bond is 20% of the Fund's Asset Value.
- 6. The maximum holding in any single corporate bond is 10% of the Fund's Asset Value.
- 7. The maximum allocation to any single country is 25% of the Fund's Asset Value. This can be raised tactically to 40% at the discretion of the investment manager.
- 8. The Fund is allowed to borrow up to 25% of the Fund's Asset Value.
- 9. The maximum of 40% of the Fund's Asset Value can be held in cash.
- 10. The counterparties in transactions are not one of the Fund's operators.

The percentages set out above are based on the market values of the Fund's investments. As the Investment Manager does not have control over any sudden changes in the market values of the Fund's investments on any Valuation Date, and taking into consideration the expected redemptions as of any Valuation Date, marginal breaches to these percentages may happen as of any Valuation Date of the Units. The Investment Manager will endeavor to correct any breaches in these percentages within three month following the breach.

## Life and Liquidation of the Fund

The Fund Company or the Investment Manager, acting for the Fund Company, reserves the right to terminate the Fund at any time without penalty to any party involved. Under Bahrain law, termination of the Fund requires the prior written consent of the CBB and that reasonable notice be given to Unit Holders. The Directors will endeavor to give Unit Holders three (3) months' notice before terminating the Fund.

Neither the death, bankruptcy, nor incapacity of a Unit Holder in the Fund nor the bankruptcy or resignation of the Investment Manager will terminate the Fund or in any way affect its continuity. However, it may be forced to terminate the Fund if Arab Bank Plc or Al Arabi Investment Group enters into bankruptcy or if regulatory changes deem it impractical for the Fund to continue.

The Fund has been established as an open-ended Fund but the Directors may, at any time, subject to prior approval of the CBB, propose to dissolve the Fund at an extraordinary general meeting of shareholders of the Fund Company. If such a voluntary dissolution is adopted, the liquidation would be carried out in accordance with the laws and regulations in force in the Kingdom of Bahrain, which specify the steps to be taken to enable Unit Holders to participate in any liquidation distribution. Upon liquidation of the Fund, the assets of the Fund will be allocated to Unit Holders after all amounts due to third parties, including those due under the contractual arrangements entered into by the Fund Company on behalf of the Fund and under Bahrain Law, are satisfied.

The Fund must be liquidated if either:

- (a) the Net Asset Value of the Fund declines for any reason to less than the Minimum Fund Size, and such decline continues for three (3) consecutive months; or
- (b) the Net Asset Value per Unit of the Fund drops below 50% of its highest recorded level, after adjustment for cash dividends if any, for a period of 24 months without reasonable justification.

#### Tax Position of the Fund

The following comments are based on information regarding the current law and practice in Bahrain and elsewhere and are intended only to assist potential Unit Holders.

Unit Holders should appreciate that as a result of changing law or practice or unfulfilled expectations as to how the Fund or Unit Holders will be regarded by tax authorities in different jurisdictions, the tax consequences for Unit Holders may be other than as stated below.

Unit Holders MUST IN ANY CASE consult their professional advisors on the possible tax consequences of their subscribing for, purchasing, holding, or selling of Units under the laws of their countries of citizenship, residence, ordinary residence, or domicile.

#### **Bahrain Tax Considerations**

As at the date of this document, there are no taxes payable in respect to income, withholding or capital gains by the Fund under existing Bahrain law. There is no currency or exchange control restrictions currently in force under Bahrain law and the free transfer of currency into and out of Bahrain is permitted, subject to any international regulations in force from time to time.

In the event that there is any material amendment or change to Bahrain law in connection with the matter referred to above, the Investment Manager shall notify the Unit Holders of such amendment or change in the next following report that is circulated to the Unit Holders after such amendment or change has come to the attention of the Investment Manager.

## **Unit Holder Taxation**

Potential Unit Holders should ascertain from their professional advisors the consequences of acquiring, holding, redeeming, transferring, or selling Units under the relevant laws of the jurisdictions to which they are subject, including any tax consequences and exchange control requirements.

## **Management and Professional Services**

#### The Directors

The Directors of the Fund Company have overall authority over, and responsibility for, the operations and management of the Fund and will exercise supervision and control of the Fund and the Fund Company including deciding matters of general policy and reviewing the actions of Investment Manager, the Custodian, and the Administrator. The Fund Company may appoint new Directors or remove them from time to time with the prior consent of the CBB.

The following have been appointed as Directors and have accepted to serve on the board for a fee that may be included in the advisory fee with respect to Mr. Askalan and a fee that may be included in the Investment Management Fee with respect to Mr. Kasaji, Mr. Tamimi, Mr. Hawamdeh, and Mr. Khouri. Aggregate compensations of Board Members are not expected to exceed US\$40,000 annually and if applicable will be borne by the Fund.

#### Mr. Abdul Kader A. Askalan

Mr. Askalan is the Chief Executive Officer of Oman Arab Bank having joined in 1957. After serving in several senior level positions in various branches of Arab Bank in Yemen, the UAE, and Oman, he took over as General Manager of Oman Arab Bank, which was formed by the merger of Arab Bank and Ominvest, and took over the operations of Arab Bank in Oman. Mr. Askalan was responsible for establishing the operations of the bank in Oman. Mr. Askalan was appointed as member of the Board of Directors until March 2000. In 2000, Mr. Askalan was appointed the Chief Executive Officer of the Oman Arab Bank. He is a member of the Board of Directors of Ominvest, the chairman of National Pharmaceutical Industries, the deputy chairman of the Banks' Committee at the Oman Chamber of Commerce & Industry, a member of the Board of Directors of The Banking Institute, a member of the Board of Directors of the Fund for Development of Youth Projects. Mr. Askalan previously held several positions, including the trustee of Sultan's School, a member of Board of Directors of the National Aluminum Products Company, and a member of Board of Directors of Oman Development Bank. Mr. Askalan graduated from Al-Najah Al-Wataniah College in Nablus.

## Mr Guy E. Khouri

Mr. G.E. Khouri has been the Regional Head/ SVP of AB Private Banking for the Levant & North Africa at Arab Bank plc since April 2003, as part of the team that was recruited to restructure the Private Banking globally. In addition, he restructured the FX & Precious Metals Brokerage desk and headed it for five years continuously. Mr. Khouri was Vice President at E F Hutton International in London, head of the UK and European desk at Mito Europe ltd, corporate desk at the United Bank of Kuwait in London, First Vice President at BNP PARIBAS - London, and Director at UBS AG Private Banking London - UK. He was appointed as a member of the board at the Arabia Insurance Company in Beirut - Lebanon in January 2007. Mr. Khoury passed many professional banking qualifications, and he was a member of the US National Association of Securities dealers, IMRO, SFA among others. Mr Khouri studied the French Law at the Faculté de Droit et D'économie in Nice, France, and did Electrical & Mechanical Engineering at the Academie de Sciences in Lebanon.

## Mr. Adel Kasaji

Mr. Kasaji is the Chief Financial Officer of Al Arabi Investment Group. Prior to joining Al Arabi Investment Group, Mr. Kasaji worked with Deloitte & Touche for almost 10 years, first in the Middle East and later in Toronto. Whilst with Deloitte & Touche, Mr. Kasaji's work included managing various due diligence and fraud examination assignments. He was also in charge of audits and special assignments and his clients included major financial institutions, banks, and telecommunication companies, within both governmental and private companies encompassing a wide spectrum of industries. He has experience in sophisticated financial instruments and derivatives, for speculation and hedging purposes. Mr. Kasaji is a member of several Accounting bodies, including the Certified Financial Analyst Institute (CFAI), the National Association of Certified Valuation Analyst (NACVA), and the Illinois Society of Certified Public Accountants (ICPA). Throughout his career path, Mr. Kasaji has participated in various training courses including a course in International Financial Reporting Standards (IFRS), Treasury and Business Valuation, International Accounting Standards (IAS) as well as a CPA Review Course with Ernst & Young, Mr. Kasaji received a Bachelor of Science in Accounting and Business Administration from the University of Jordan, and holds a CVA qualification as well as a CPA from the State of Illinios. He has been a CFA Charter holder since 2003.

#### Mr. Outaiba Al-Hawamdeh

Mr. Al-Hawamdeh holds a BA degree in business administration and finance; an MBA from Southampton University, England; and an MSc in International Securities, Investment and Banking from the ICMA Centre (formerly ISMA Centre), Reading University, England. Before joining Al Arabi Investment Group as the Head of Asset Management, Mr. Al-Hawamdeh worked for Jordinvest as Vice President/Head of Capital Markets & Asset Management, where he was responsible for managing the proprietary portfolio in addition to numerous clients' discretionary portfolios. Prior to that, he worked in Mobilecom as the Senior Treasurer, and earlier in his career, Mr. Al-Hawamdeh worked in the Department of Commercial Foreign Trade at the Arab Bank. In 2005, Mr. Al- Hawamdeh earned the right to use the Chartered Financial Analyst (CFA) designation, and is currently a member of the CFA Institute, Charlottesville, Virginia, and the Vice President for the CFA Jordan society.

## Mr. Samer S. Tamimi

Mr. Tamimi holds a BA degree in Science and Business Administration with focus on Finance and Accounting from Jordan University; a Masters of Accounting and a CPA designation from University of Illinois, Urbana-Champaign. Early in his career he worked as Staff Auditor at Deloitte & Touche, Jordan Branch, he then worked for 13 years at the Arab Bank in New York, starting out as a Senior Auditor in the Global Audit Group from 1991-1993, then as an Assistant Vice President and Credit Risk Manager from 1993-1998 and finally as Vice President and Portfolio Manager from 1998-2004. He is currently working as the Head of Loan Portfolio Planning and Capital Markets at the Arab Bank – General Management in Jordan.

## Investment Manager, Sponsor and 99% shareholder of Fund Company

The Fund has appointed Al Arabi Investment Group, a wholly-owned subsidiary of Arab Bank Plc., as Investment Manager pursuant to the Investment Management Agreement dated May 23, 2005.

Al Arabi Investment Group is a premier regional investment banking firm playing a leading role in the development of MENA capital markets. Serving institutional, corporate, government, and individual clients, Al Arabi Investment Group provides the full range of financial services,

including corporate finance, asset management, brokerage, and research. In 2004, Al Arabi Investment Group was acquired by Arab Bank Plc and became a member of the Arab Bank Group, one of the principal financial institutions in the Middle East.

Al Arabi Investment Group provides comprehensive advisory services that encompass structuring innovative and conventional financial products and strategies, and conducting indepth economic, corporate, and securities research. Al Arabi Investment Group analyses client needs in depth and develops customised solutions that are complemented by corresponding services, advisory facilities, and high quality products.

As an asset manager, Al Arabi Investment Group manages, among others, funds, discretionary portfolios; provident funds/pension plans, and endowment funds. Al Arabi Investment Group also advises investors on restructuring funds and portfolios and acts as local adviser to several foreign funds.

Arab Bank Plc has been operating in the Middle East and North Africa region since its inception in 1930. With an unrivalled franchise, the Arab Bank has a presence on the ground in nearly every country in the region, either directly or through affiliates.

In performing its duties and obligations under the Investment Management Agreement, the Investment Manager will be supervised by the Directors. The Investment Manager is responsible for the Fund's investments and management. This includes overseeing the efficient operation of the Fund and the proper provision of services by the counterparties.

#### **Investment Advisor**

The Fund has appointed Oman Arab Bank SAOC as Investment Advisor. Oman Arab Bank was established on 1<sup>st</sup> October 1984 by acquiring branches of Arab Bank, which were in operation since 1973.

Oman Arab Bank currently operates through a network of 50 branches & offices, providing a range of services including corporate banking, trade finance, retail banking and investment banking. In April 1998, it set up the Investment Management Group (IMG), which is the investment banking arm of Oman Arab Bank.

Oman Arab Bank is 51% owned by Ominvest and 49% owned by the Arab Bank.

## Administrator, Custodian, and Registrar

The Fund has appointed Gulf Custody Company (GCC) as the Fund Administrator, Custodian, and Registrar in Bahrain pursuant to an Administration Agreement dated May 23, 2005, a Custody Agreement dated May 23, 2005, and a Registrar Agreement dated May 23, 2005. The Agreements provide that GCC is responsible for acting as the Administrator, Custodian, and Registrar of the Fund. The services provided by GCC include acting as the registrar and transfer agent, which includes the provision by it of redemption and transfer services (if any), allocation of Units to investors, distribution notices, and certain other services such as calculation of the net assets in accordance with the terms of the Agreement(s) and the Private Placement Memorandum.

GCC has been appointed custodian of the Fund under the following terms of the Custody Agreement:

- o The Custodian holds, either by itself or through its agents or delegates, all assets of the Fund and all documents of title to such assets for the markets where the Custodian represents the Fund but has no responsibility for selecting the Investments of the Fund.
- o The Custodian may appoint sub-custodians, nominees, and agents to perform its duties provided that, subject to the specific exemptions in the Custody Agreement, it remains liable for any acts or omissions of, or loss directly or indirectly caused by, any such sub-custodians.

The Custodian, Administrator, and Registrar, Gulf Custody Company B.S.C. (c) is a Bahraini joint stock company that was incorporated in 2003 under Commercial Registration no. 50682 and is a wholly- owned subsidiary of Gulf Custody Company, Kuwait (GCCK). GCCK was incorporated in Kuwait in 2001 and is one of the leading fund custody and administration service providers in the region with total assets under custody exceeding US\$3.5 billion.

#### **Auditors**

Deloitte and Touche Bahrain has been appointed as the auditor of the Fund.

## **Legal Counsel**

The Fund Company has appointed Qays H. Zu'bi Attorneys & Legal Consultants – Bahrain as the legal counsel of the Fund Company and the Fund.

## Financial Year

The financial year ends on September 30 of every year with the first financial year ending September 30, 2006.

## **Alternative Service Providers**

The services of the Fund's service providers, including the Investment Manager and the Administrator, will not be terminated or termination will not come into effect until a suitable alternative has been appointed and approved by the CBB.

## Subscription

#### Units

Units do not carry any voting rights with respect to the Fund. Units represent the ownership rights of the Unit Holders in connection with the Fund but not in the Company or any other investment funds launched by the Company other than the Fund.

Units can be subscribed for on each monthly Valuation Day. Units will be offered at the Net Asset Value per Unit, as calculated on the Valuation Day, subject to the Minimum Initial Subscription.

The Minimum Initial Subscription is US\$25,000. Subsequent Subscriptions for existing Unit Holders is permitted at a minimum of 100 units.

#### Unit Allocation

The acceptance of subscriptions in Units as of the commencement of each Trading Day is subject to confirmation of the prior receipt of cleared funds credited on the Business Day immediately preceding the relevant Trading Day to the Fund's subscription account. Details of the account are set out in the Subscription Agreement. The Fund Company reserves the right to reject or accept subscriptions in its absolute discretion and without assigning any reason thereof.

## **Subscription Agreement**

Prospective Unit Holders will be required to complete and return a Subscription Agreement in the form attached. The completed Subscription Agreement should be sent to Al Arabi Investment Group or one of its delegates, at the address shown on the Subscription Agreement, details of which are provided in the Subscription Agreement, and must be received at least one (1) Business Day prior to the relevant Valuation Day. The subscription monies in cleared funds must be paid by 12 noon on the business day immediately preceding the relevant Trading Day. If the Subscription Agreement and/or cleared funds are received after the deadline, it will (unless otherwise determined by the Fund Company/Investment Manager) be treated as a request for subscription on the next Trading Day.

The completed Subscription Agreement will (save as determined by the Fund Company) be irrevocable and may be sent by facsimile at the risk of the applicant. The originals of any Subscription Agreement sent by facsimile should be sent immediately by post or by an internationally recognised courier. Failure to provide the original Subscription Agreement may, at the discretion of the Directors; result in cancellation of the allotment of the Units.

Fractions of Units will not be issued. Subscription monies representing fractions of units will not be returned to the applicant but will accrue to the Fund.

Confirmations will be sent to applicants on approval of their application (i) soon after the relevant Trading Day and (ii) once Net Asset Value has been calculated (other than during the Subscription Period) setting out details of the Units they have been allotted.

Units will be issued only in book-entry form. The Registrar will maintain the official Register of Units.

## Redemption

Redeeming Unit Holders will be required to complete and return a Redemption Notice in the form set out in Schedule 4 to the Instrument. The completed Redemption Notice should be sent to Al Arabi Investment Group or one of its delegates, at the address shown on the Redemption Notice, and must be received at least four (4) Business Days prior to the relevant Valuation Day. If the Redemption Notice is received after the deadline, it will (unless otherwise determined by the Fund Company) be treated as a request for redemption on the next Trading Day.

The completed Redemption Notice may be sent by facsimile at the risk of the applicant. The originals of any Redemption Notice sent by facsimile should be sent immediately by post or by internationally recognised courier. Failure to provide the original completed Redemption Notice along with other documents that might be detailed in the Redemption Notice including any issued certificates representing units before the deadline may, at the discretion of the Directors, result in cancellation of the redemption request.

Any amount redeemed shall be paid within fifteen (15) Business Days of the applicable Trading Day.

## **Partial Redemption**

Partial redemptions will be declined if they are for less than one hundred (100) Units or if they would cause a Unit Holder to have an interest of less than the minimum holding unless the Directors otherwise determine in their sole discretion. The Fund has the right upon four (4) Business Days' notice to compulsorily redeem on a Trading Day any Unit held by a Unit Holder at the redemption price per Unit as at the Valuation Day immediately prior to such Trading Day for the following reasons:

- (a) the Units are held by or for the benefit (directly or indirectly) of (i) any restricted person or (ii) any other person whose continued holding would subject the Fund, its Unit Holders, or the Investment Manager to regulation deemed burdensome by the Fund or such other party under the laws of the applicable jurisdiction, or would result in any adverse tax consequences for the Fund, its Unit Holders, or the Investment Manager;
- (b) any of the representations given by a Unit Holder in its Subscription Agreement were not true or have ceased to be true;
- (c) the Articles of Association otherwise require such redemption; or
- (d) for any other reason the Investment Manager or the Directors, acting at their sole discretion, may deem appropriate.

## **Redemption Price**

The redemption price for Units in each offering subsequent to the Initial Offer Period will be equal to the Net Asset Value as determined below in ("Calculation of Net Asset Value"). A 1% redemption fee will be retained by the Fund if the Units are redeemed within 12 months of subscription for such allocation.

## Suspension of Subscription and Redemption of Units

The Fund may temporarily suspend the determination of the Net Asset Value per Unit upon the occurrence of one or more of the following events:

- (a) when the market in which a substantial portion of the Fund's investments are invested or traded is closed other than for ordinary holidays, or during which dealings therein are restricted or suspended in a way that affects the valuation of the Fund's assets;
- (b) the existence of any state of affairs which constitutes, in the opinion of the Directors, an emergency as a result of which disposal or the valuation of the Fund's assets would be impractical;
- (c) any breakdown in the means of communication or computation normally employed in determining the price or value of any of the investments made by the Fund;
- (d) upon issuing restrictions affecting the transfer of funds, transactions on behalf of the Fund are rendered impracticable or if purchase, sale, deposits, and withdrawals of assets of the Fund cannot be affected in the normal course of business; or
- (e) if an order by a court or regulatory body with appropriate jurisdiction in Bahrain, including the CBB, is issued requiring such suspension.

During the suspension period, the Fund shall not issue, redeem, or transfer Units.

Where a suspension occurs as described above, the Administrator shall notify the CBB as soon as practicable of its occurrence and of the reasons thereof.

#### **Listing and Transfer of Units**

The Fund does not intend to seek listing on the stock exchanges of any of the GCC countries, although the Investment Manager and the Directors may elect to do so.

The Investment Manager does not intend, at this time, to make a secondary market in the Units, but may do so in the future.

Units in the Fund may be transferred by submitting to the Registrar a Notice of Transfer in substantially the form set out in Schedule 3 to the Instrument, executed by the transferor and the transferee. The Registrar will update the Register in accordance with the terms of the Notice of Transfer within three (3) Business Days of receipt of such Notice of Transfer.

## **Ownership Restrictions and Compulsory Redemption**

Unit Holders may subscribe provided that legislation or regulations in Bahrain and in their country of citizenship, residence, domicile, or incorporation permit them to do so.

Persons under 18 years of age are not allowed to subscribe unless he/she has the written authorization of his/her lawful guardian.

US Persons or US residents as defined in Regulation S under the US Securities Act of 1933 are not allowed to subscribe.

The Fund may compulsorily redeem any Unit, at the prevailing Net Asset Value per Unit net of applicable redemption fees, if the Investment Manager, in its sole discretion, determines that the holding of any Unit by the relevant Unit Holder is in contravention of any applicable laws or regulations or would result in adverse tax consequences to the Fund.

#### Calculation of Net Asset Value

The calculation of the Net Asset Value is the responsibility of the Fund Company, which has delegated this function to the Administrator. The Net Asset Value calculations is verified by the Auditor on a regular basis in accordance with the Audit Letter.

The Net Asset Value is calculated within seven (7) Business Days of the Valuation Day at 12:00 noon Bahrain time, using the closing prices of securities in each market on Valuation Day.

The Net Asset Value of the Units is calculated by the Administrator in accordance with generally accepted international accounting standards, using the formula: (a) the total assets of the Fund less the total liabilities divided by (b) the total number of outstanding Units of the Fund prior to each Valuation Day. The Administrator will communicate to the Fund Company and to the Investment Manager the Net Asset Value per Unit normally no later than seven (7) Business Days following a Valuation Day. The assets of the Fund shall be valued on the Valuation Day as follows (as applicable):

- (a) the value of any cash on hand or on Shari'ah compliant cash transactions, accounts receivable, prepaid expenses, cash dividends, accrued interest and Murabaha yield declared or accrued and not yet received shall be deemed to be the full amount thereof, unless the Directors shall have in their reasonable judgment determined that any such cash transactions or account receivable is not worth the full amount thereof in which event the value thereof shall be deemed to be such value as the Directors shall deem to be the reasonable value thereof;
- (b) listed equities are valued at the closing price of each securities in each market;
- unlisted equities are valued at the price extract from a reliable data provider such as Bloomberg or Reuters. In the absence of a quote from such data provider, pricing shall be the average bid price of two market makers in this security;
- (d) investments in funds or similar investment vehicles are valued on the basis of the most recent NAV or valuation provided by the manager or administrator of the relevant fund; and
- (e) generally, a security for which a representative price is not readily available or is not regularly traded, is valued on the estimated realizable value provided by the Administrator based on recognized international equity valuation guidelines.

For other types of assets the Administrator will determine the method of valuation. The Investment Manager/Sponsor will not determine the value of any of the Fund's investments.

The Administrator will communicate to the Fund Company and to the Investment Manager the Net Asset Value per Unit normally no later than seven (7) Business Days following a Valuation Day.

There will be a deduction from the total value of the Fund's assets of all accrued liabilities, including:

- (a) management and other fees and disbursements of the Investment Manager earned but not yet paid;
- (b) any allowance for the Fund's estimated annual audit, legal, and other fees;
- (c) charges of the Administrator and any brokerage fees;
- (d) fees and charges of the Directors;
- (e) investments of the Fund contracted to be sold;
- (f) the gross acquisition consideration of investments contracted to be purchased for the Fund:
- (g) reserves authorized or approved by the Directors or the Investment Manager for duties and charges or taxes or contingencies (accrued where appropriate on a day-to-day basis);
- (h) other liabilities of the Fund of whatsoever nature (which shall, where appropriate, be deemed to accrue from day-to-day) including direct borrowing, outstanding payments on any Units previously redeemed, any dividends declared and not paid, as from the record date in respect thereof, and contingent liabilities (if any) being valued in such manner as the Directors may determine from time to time in any particular cases; and
- (i) all costs relating to any litigation in which the Fund or the Fund Company (acting in relation to the Fund) is involved.

The Net Asset Value of the Fund and the Units are expressed in United States dollars and any items denominated in other currencies are translated at prevailing exchange rates as determined by the Administrator. The value of all assets and liabilities denominated in a currency other than US dollars will be converted to US dollars at the exchange rate on the relevant Valuation Day.

## Reporting

The Investment Manager will publish:

- on a monthly basis, a fact sheet showing the Net Asset Value of the investment unit, asset allocation, the ten largest holdings in the Fund, performances over 1, 3, 6, and 12 months, and yearly returns since inception:
- (b) on a quarterly basis, each of the reports described in (a) above, as well as a discussion of market conditions and returns;
- (c) on a semi-annual basis each of the reports described in (a) and (b) above, as well as the un-audited financial statements of the Fund; and
- (d) on an annual basis, each of the reports described in (a) and (b) above, as well as the audited financial statements of the Fund.

## **Fund Size**

The Fund issued a minimum of 500,000 Units priced at a face value of US\$10.00 per Unit. Units are issued on a fully paid basis and are placed by the Placement Agent. The Directors may in their absolute discretion accept Subscription payments in multiple installments.

## **Seed Capital**

Arab Bank Plc will subscribe for 500,000 Units during the Initial Offer Period at the initial price per unit of US\$10.00 for an aggregate seed capital value of US\$5,000,000. This seed capital will not be withdrawn prior to CBB's approval.

## **Fund Fees and Expenses**

The Fund bears fees and expenses incidental to its operation. These include:

## **Launching Cost**

The costs and expenses incurred in establishing the Fund Company and the Fund, issuing the Units and preparing and publishing this Private Placement Memorandum, including audit, legal, advisory, and other costs and expenses is charged to the Fund up to a maximum of US\$150,000, and was expensed during the first year of the Fund's operation.

The Fund will also pay, out of its assets, all expenses in connection with the offering of Units and all of operating costs throughout the duration of the Fund which include but are not limited to: brokerage commissions; legal fees; company secretarial fees; Fund registration fees; statutory fees; auditing, translation, legal and accounting expenses; taxes and governmental expenses; costs of preparation, printing, and distribution of reports and notices; costs of all marketing material and advertisements; costs of periodic update of the Private Placement Memorandum; custody and transfer expenses; all expenses in connection with registration and distribution of the Units issued or to be issued; expenses of Unit Holders meetings; expenses of any publication and distribution of the Net Asset Value, including clerical costs of issue or redemption of shares and any other fees and expenses relating to the management and administration of the Fund or attributable to the Fund's investments and operation.

The above costs, was capitalised and amortised over a period not exceeding one (1) year, otherwise, such costs was expensed as incurred.

#### **Placement Fees**

The Placement Agent may, in its sole discretion, charge the Placement Fee which is up to two percent (2%) of the value of each Subscription.

## **Investment Management Fee**

Under the Investment Management Agreement, the Fund will pay the Investment Manager a total annual Investment Management Fee of 1.5% per annum of the Net Asset Value of the Fund prior to the accrual of the Performance Fee.

The Investment Management Fee will accrue monthly and be payable quarterly in arrears by the Fund with the first payment due on the last Business Day of the Quarter during which the Effective Date occurs.

The Investment Advisory Fee (forms part of the Investment Management Fee) if applicable shall be up to 20% of the gross Investment Management Fee and shall be paid by the Investment Manager. Such fee will accrued on a monthly basis and be payable quarterly in arrears (subject to the receipt of the Investment Management Fee).

## Performance Fee

The Investment Manager is also entitled to receive a Performance Fee in respect of each Financial Year (a Performance Period) equal to 15% of the total return above 10% with reference to the Net Asset Value per Unit, inclusive of any dividends paid during the performance period,

to be accrued on a monthly basis and paid annually with the first payment due to the Investment Manager on the last Business Day of the first Financial Year pursuant to the terms of the Investment Management Agreement.

## **Custody and Administration Fees**

Pursuant to the terms of the Custody Agreement and the Administration Agreement, a Custody and Administration Fee is payable each Quarter but accrued on a monthly basis with the first payment due on the last Business Day of the Quarter during which the Effective Date occurs to the Custodian and Administrator. The following is a breakdown of such fees as agreed upon in the Custody Agreement and the Administration Agreement:

- (a) Investments that are made in the Gulf Cooperation Council countries (GCC): The Fund is charged an annual Custody and Administration Fee of 0.125% of the Net Asset Value that is held under custody in these countries, subject to a minimum annual fee of US\$25,000.
- (b) Investments that are made in Levant and North Africa Arab countries: The Fund is charged an annual fee of 0.175% of the Net Asset Value that is held under custody in these countries, subject to a minimum fee of US\$30,000.

The annual minimum total fee for providing custody and administration services is US\$55,000.

The terms of the Custody Agreement and the Administration Agreement specify that all out of pocket expenses incurred on behalf of the Fund or the Fund Company shall be charged to the Fund. These expenses include the cost of communications, postage, printing, and out-of-pocket expenses involved in the course of duties, e.g. stamp duty and correspondent bank charges.

The administration fees are accrued on each Valuation Day. Out of pocket expenses is charged as incurred, all other fees are payable quarterly in arrears within seven (7) Business Days following the last Valuation Day of each Quarter.

Custody services include the safekeeping of assets and the settling of trades. The Custodian shall have the right to recover all sub-custodian and any additional charges incurred in the settlement of trades. All such charges are charged to the Fund at cost.

The Custody Fee is accrued on each Valuation Day. Out of pocket expenses will be charged as incurred, all other fees are payable quarterly in arrears within seven (7) Business Days following the last Valuation Day of each Quarter.

## Registrar's Fees

Under the terms of the Registrar Agreement, the fee payable by the Fund for the provision of such service is US\$4,000 per annum for up to 50 shareholders, and an additional charge of US\$50 per annum per every additional shareholder.

The Registrar Fee is accrued on each Valuation Day and payable quarterly in arrears within seven (7) Business Days following the last Valuation Day of each Quarter.

## **Other Operating Costs**

- (a) all transactional costs including brokerage, banking, sales and purchase commissions, and exchange fees;
- (b) fees and charges of Auditor and General Counsel;
- (c) all government charges and duties including withholding taxes on dividends if any;
- (d) expenses related to board meetings of the Fund Company with a cap of US\$50,000 annually;
- (e) board insurance expenses if any; and
- (f) costs of borrowing if any.

## **Anti-Money Laundering**

The Fund is managed and operated in a manner which complies with the laws and regulations in force in Bahrain including, to the extent applicable to the Fund, the CBB's relevant circulars and instructions.

"Know your Customer" and Combating Money Laundering

As a result of the applicable anti-money laundering regulations, verification of documentation of every potential investor's identity and KYC documents will be required along with the subscription request for Units. The Placement Agent and the Investment Manager reserve the absolute right to require further verification of the identity of the Unit Holder or that of the person or entity on whose behalf the Unit Holder is applying for the purchase of the Units and/or the source of funds. Each Unit Holder must provide satisfactory evidence of identity and if so required, the source of funds within a reasonable timeframe as determined by the Investment Manager. Pending the provision of such evidence, application for Units will be postponed. If the Unit Holder fails to provide satisfactory evidence within the time specified, or if the Unit Holder provides evidence but the Placement Agent and Investment Manager are not satisfied therewith, the application may be rejected immediately, in which event the money received on application, if any, will be returned without interest.

The Fund, the Fund Company and the Placement Agent will comply with Bahrain's Legislative Decree No (4) of the year 2001 with respect to Prohibition of and Combating Money Laundering and the various Ministerial Orders issued thereunder including, but not limited to, Ministerial Order No. 7 of 2001 with respect to the Institutions' Obligations Concerning the Prohibition of and Combating Money Laundering.

## Records

The Fund will maintain records of each new subscription for the period of the Subscription but in any case for not less than ten (10) years from the Subscription Day.

#### **Indemnity**

The Fund shall hold the Investment Manager and its directors free and harmless against any claim or liability that they may have incurred while performing their duties, except for their respective willful misconduct or gross negligence.

#### **Risk Factors**

An investment in the Units involves certain risks relating to the investment strategies of the Fund Company and the Investment Manager. No representation is hereby made that the Fund's investment objective will be achieved. The value of Units may go down as well as up and there can be no assurance that on a redemption, or otherwise, Investors will receive the amount originally invested. Each Unit Holder should give careful consideration to the following risk factors, which are not exhaustive, in evaluating the merits and suitability of an investment in the Fund.

## **Legal Status**

The Fund is an investment fund of the Fund Company. The Fund has been contractually structured with the intent that it exists separately from the Fund Company and from other funds created or marketed by the Fund Company. The Fund is a contractual arrangement between the Unit Holders and the Fund Company. Such contractual arrangement is approved, governed, and supervised by the CBB. The Fund does not have its own legal personality as such and the extent to which a Bahraini government agency or a Bahraini Court would up-hold such distinction between the legal status of the Fund and that of the Fund Company is unclear and to our best knowledge untested. Additionally, the assets of the Fund are held by the Custodian in the name of the Fund Company.

The assets comprising the Fund will at all times be owned by the Fund Company and will at no time become assets of the Investment Manager. Therefore the Fund should not in any way be affected by the insolvency or bankruptcy of the Investment Manager.

#### Regulatory Framework

The regulatory supervision, legal infrastructure and accounting, auditing and reporting standards in emerging markets may not provide the same degree of shareholder protection of information to Unit Holders as would generally exist in more mature or developed markets. In particular, valuation of assets, depreciation, exchange differences, deferred taxation, contingent liabilities, and consolidation may be treated differently from international accounting standards. This may affect the valuation of the assets in which the Fund invests.

## **Economic and Political Stability**

The performance of the Fund may be affected by changes in economic and political conditions and in legal, regulatory, and tax requirements. The Fund is responsible for paying its own fees and expenses regardless of the level of its profitability.

## Reliance on Management

Unit Holders will not be entitled to participate in the management of the Fund. Accordingly, Unit Holders must be prepared to entrust management of the Fund to the Investment Manager. The success of the Fund depends, in part, on the quality, skill, and expertise of the individuals employed by the Investment Manager. The loss of key personnel from the Investment Manager could adversely affect the Fund.

#### Valuation of Investments

The valuation of some securities may depend on subjective factors, especially where securities are unlisted and can be difficult to establish with accuracy. In such circumstances, the Fund Company will rely on valuations proposed by the Investment Manager. This could lead to potential conflicts of interest on the part of the Investment Manager, whose fees will increase as the value of the Fund increases.

When calculating the Net Asset Value of the Units in accordance with any of the provisions of this Private Placement Memorandum, or approving any methods of valuation determined by the Directors, the Administrator and Custodian will not be liable to any person for any loss, liability, claim, cost, or expense suffered by any person as a result of the Administrator or the Custodian having relied upon any information, or the accuracy or completeness of information supplied to it either by the Directors, the Investment Manager or their directors, officers, employees or agents, or should the availability of the pricing information be delayed or not be provided by the Investment Manager or any third parties.

#### Fees and Expenses Charged to Capital

The payment of fees and expenses may result in the erosion of the capital of the Fund and thus, on redemption or winding up, Unit Holders may not receive back the full amount invested.

#### **Performance Fees**

Included in the calculation of the Performance Fee is net realized and unrealized capital gains plus net realized and unrealized capital losses as at the end of the relevant Performance Period. As a result, Performance Fees may be paid on unrealized gains, which may subsequently never be realized.

#### **Conflicts of Interest**

Under Bahrain law, an investment manager is obligated to act for the benefit of the Fund with respect to matters within the scope of the Investment Management Agreement.

Due to the widespread operations undertaken by the Investment Manager, the Administrator and the Custodian and their respective holding companies, subsidiaries, and affiliates, (each an interested party) conflicts of interest may arise.

The Investment Manager may act as investment manager to, or be otherwise involved in, other funds or accounts including those, which have similar investment objectives to those of the Fund.

An interested party may acquire or dispose of any investment notwithstanding that the same or similar investments may be owned by or for the account of or otherwise connected with the Fund. In particular, the Investment Manager is in a potential conflict of interest on the one hand in so far as it receives management and performance fees based on the Net Asset Value of the Fund and on the other in that it provides to the Administrator, for the purposes of calculating the Net Asset Value of the Fund, the valuation of the securities in which the Fund invests. However, the Investment Manager will endeavor to resolve such conflict by valuing all of the securities in which it has invested on behalf of the Fund based on their probable realization values with prudence and good faith and by also taking into account guidelines and principles of the CBB to the extent relevant and as per the latest Valuation Guidelines that are adopted from time to time by the Investment Manager with regards to securities under its management.

Furthermore an interested party may acquire, hold, or dispose of investments, notwithstanding that such investments had been acquired or disposed of by or on behalf of the Fund by virtue of a transaction effected by the Fund in which the interested party was concerned, provided that the acquisition or disposal by an interested party of such investments is effected on normal commercial terms as if negotiated on an arm's length basis and the investments held by the Fund are acquired on the best terms reasonably obtainable having regard to the interests of the Fund. An interested party may deal with the Fund as principal or as agent, provided that any such dealings are consistent with the best interests of the Unit Holders and carried out as if effected on normal commercial terms negotiated on an arm's length basis and:

- 1. a certified valuation of a transaction is approved by the Auditor; or
- 2. the transaction is executed on best terms reasonably obtainable on an organized investment exchange in accordance with the rules of such exchange.

In the event that a conflict of interest does arise, the Directors will endeavor, so far as they are able, to ensure that it is resolved fairly and in good faith.

The aforementioned is not a comprehensive list of investment risk factors, and potential Unit Holders are urged to consult with their professional advisors as to the legal, tax, and business risks involved in this investment. The performance of the Fund may be affected by changes in economic, political, and market conditions and in legal, regulatory, and tax requirements in the country of the residence of the Unit Holder.

#### **SECTION 10**

#### **Summary of Material Contracts**

The following is a list and summary of material contracts, which the Fund Company has entered into in connection with the Fund:

#### **Investment Management Agreement**

The Fund Company appointed Al Arabi Investment Group to provide investment management and advisory services in relation to the Fund. The duties, functions, and responsibilities of the Investment Manager include: managing the day to day affairs of the Fund; determining the cash needs of the Fund; arranging for the investment and realization of the Fund's assets; monitoring investments held by the Fund; making decisions relating to the selection, timing, size, manner, and disposal of investments of the Fund; providing the monthly and quarterly reports; supplying the Fund Company and the Auditor with such information as they may request; liaising with the Fund Company's professional advisors and reporting to the Directors of the Fund Company in relation to the activities of these professional advisors.

#### **Administration Agreement**

The Fund Company appointed Gulf Custody Company B.S.C. (C) to provide administrative services to the Fund Company including: calculating the Net Asset Value of the Fund; liaising with the Auditor and providing the Auditor with all information necessary for the preparation of the financial statements; arranging for the payment or deposit of all monies and securities received on behalf of the Fund; keeping the accounts of the Fund and any other books and records required by law; supervising the administration of the Fund and the procedure for the issue, transfer, allotment, redemption, and purchase of units in accordance with this Private Placement Memorandum; dealing with correspondence from the Unit Holders and performing all of the duties usually performed by the administrator, transfer agent, and paying agent including making all necessary statutory returns.

## **Registrar Agreement**

The Fund Company appointed Gulf Custody Company B.S.C. (C) to provide registrar and transfer agency services in relation to the Fund. The duties of the Registrar include: creating an electronic register of the Unit Holders containing the names and addresses, number of units held, and the date of acquisition of units by a Unit Holder; sending copies of the Register to the Investment Manager; providing access to the register and maintaining a record of instructions in respect of the Fund.

#### **Custodian Agreement**

The Fund Company appointed Gulf Custody Company B.S.C. (C) to provide custodial services in relation to the Fund. The duties of the Custodian include: holding in safe custody such securities, investments, financial instruments, and other items belonging to the Fund; opening and maintaining accounts in the name of the Fund; receiving all income and other payments and distributions in respect of the Fund assets; taking necessary actions in respect of the receipt of such payments; receiving and holding securities for the account of the Fund and making available all relevant information to the Investment Manager, the Fund Company and the Auditor.

## **Placement Agency Agreement**

The Fund Company appointed Al Arabi Investment Group to provide placement services in relation to the Fund. The Placement Agent shall place Units at the Subscription Price plus a Placement Fee. The duties and functions of the Placement Agent include but are not limited to the promotion and sale of the Fund's Units to procure subscriptions and shall make available the requested documentation to potential investors.

#### **SECTION 11**

## **Subscription Instructions**

## **Subscription Applications**

Applications may be made only by using the accompanying Subscription Agreement. All applications should be directed to Al Arabi Investment Group, at the address shown on the Subscription Agreement, or to an authorized placement agent who will process applications on behalf of Unit Holders. The Fund reserves the right to require additional information and certification to comply with anti-money laundering regulations or to reject subscriptions in whole or in part, in which event subscription payments will be refunded at the applicant's risk, without interest. A properly completed and signed copy of a Subscription Agreement may be submitted to Gulf Custody Company B.S.C.(c) by fax at +973 17 210 010 in advance of submitting the original in order to expedite processing of the application. However, the signed original must be submitted as soon as practicable.

## **Subscription Payments**

Payments in full for the amount subscribed should be made by bank telegraphic transfer as follows:

Beneficiary Bank: Arab Bank

SWIFT Address: ARABBHBMMAN

Account No: 002-606050-511

Beneficiary: Arab Bank MENA Fund Company

In order to facilitate prompt and accurate credit of subscription payments, Unit Holders must notify the Administrator and Registrar prior to remitting payment, of the details of the subscription payment indicating:

- (a) the name of the Unit Holders;
- (b) the US\$ amount subscribed;
- (c) the US\$ amount of Subscription Fees (if any);
- (d) the total US\$ amount sent;
- (e) the Unit Holder's address (including a fax number if available);
- (f) the name and address of the financial institution remitting the subscription payment; and
- (g) the approximate date as of which the payment is being wired to the Fund's account.

#### **Confirmations**

Confirmations will be sent to Unit Holders showing the details of each transaction. Any Unit Holder who has not given the necessary status and residence declarations and confirmations will be required to complete and return a form of Subscription Agreement to the Administrator and Registrar as soon as practicable. Subscription Agreements will (save as determined by the Directors) be irrevocable and may be sent by facsimile at the risk of the applicant. The originals of any Subscription Agreement sent by facsimile should be sent immediately by post or by internationally recognised courier. Failure to provide the original Subscription Agreement may, at the discretion of the Directors; result in the cancellation of the allotment of the Units.

#### **SECTION 12**

#### **General Information**

#### Units

All Units shall, when issued, be fully paid and non-assessable. The liability of Unit Holders shall be limited to their Subscription and shall have no personal liability for the debts, if any, of the Fund.

The Units carry no voting rights at meetings of the general assembly of the Fund Company.

#### **Dividends Distribution**

The Fund may distribute dividends on an annual basis, upon the sole discretion of the Directors and subject to the approval of the CBB. Dividends, if any, will be paid out of investment income from dividends and interest earned by the Fund after deducting expenses. The frequency of such distribution shall also be at the sole discretion of the Directors.

#### Reporting

The Fund will prepare annual accounts with the year ending being 30 September. Un-audited interim accounts will be prepared in respect of the first six months of each annual accounting period of the Fund. Unit Holders will be sent a copy of the Fund Company's annual report and audited financial statements within four months of the end of the period to which they relate. Unaudited interim accounts will be sent to Unit Holders within two months of the end of the period to which they relate. Any such financial information will be sent to prospective Unit Holders in the Fund upon request.

An annual report including the year's activities/results and the audited financial statements showing the assets, gross income, liabilities and expenses incurred, net income, the NAV and the NAV per Unit will be prepared, by the Administrator of the Fund, within four months of the Fund's financial year-end. These shall be circulated to the Unit Holders within four months of the financial year-end. The first audited financial reports shall be prepared for the financial year ending 30 September 2006.

#### **Changes to the Private Placement Memorandum**

Proposed changes to this Private Placement Memorandum shall be made by the Directors after the prior approval of the CBB. Changes once approved will be reported to Investors of the Fund. However, under the following circumstances, Unit Holders shall be notified at least 14 calendar days before the changes take effect.

- a. Any changes in the investment policy;
- b. Any changes in the Operator, Manager, Administrator or Custodian or Directors of the Fund;
- c. The merger, division or termination of the Fund; and
- d. Any other major issues that may materially affect the Unit Holders.

#### **Documents for Inspection**

Copies of the following documents will be available for inspection at the registered office of the Fund Company during normal business hours:

- a) the Private Placement Memorandum and Articles of Association of the Fund;
- b) this Private Placement Memorandum and any other offering or placing documents produced from time to time by the Fund;
- c) the material contracts referred to in the section headed "Material Contracts";
- d) the most recent annual report and accounts of the Fund;
- e) the Bahrain Commercial Companies Law Decree No. 21 of the year 2001;
- f) regulations for the operation and marketing of collective investment schemes issued by the CBB as contained in the CBB rulebook, Volume 6, Capital Markets, Collective Investment Undertaking Module; and
- g) any interim or periodic accounts and/or reports in respect of the Fund sent to Unit Holders.

#### **Governing Law**

This Private Placement Memorandum, the Material Contracts and the Fund's operations are governed by and shall be construed in accordance with the laws of Bahrain. The Fund is subject to the laws of Bahrain and the regulations of the CBB as issued and amended from time to time.

## Appendix A

#### FORM OF INSTRUMENT

THIS INSTRUMENT is made this May 21, 2005.

By Arab Bank MENA Fund Company B.S.C. (C) (the "Fund Company") whose registered office is at c/o- Qays H. Zu'bi Attorneys and Legal Consultants, P.O. Box 2397, Manama, Kingdom of Bahrain.

WHEREAS the Fund Company has by a resolution of its Board of Directors passed on 21 May, 2005 resolved to establish the Arab Bank MENA Fund (the "Fund"), as unsubordinated obligations of the Fund Company to be constituted as hereinafter provided.

NOW THIS INSTRUMENT WITNESSETH and the Fund Company HEREBY DECLARES as follows:

#### 1. DEFINITIONS AND INTERPRETATION

- 1.1 In this Instrument and the Schedules hereto, unless the subject or context otherwise requires, the following expressions shall have the following meanings:
- "Actual Unit Price" means the value of a Unit at any point in time calculated by dividing the NAV by the number of Units held by Unit Holders.
- "Administrator" means Gulf Custody Company B.S.C. (C) or any other administrator appointed by the Fund Company in relation to the Fund.
- "Articles" means, collectively, the Articles of Association and Memorandum of Association of the Fund Company, for the time being in force.
- "BMA" means the Bahrain Monetary Agency.
- "Business Day" means a day on which banks and financial institutions are open for general business in Bahrain.
- "Conditions" means the conditions set out in Schedule 2 together with schedules thereto as the same may from time to time be modified in accordance with the terms of this Instrument.
- "Date of Allocation" means the date on which Units are allocated to a Unit Holder.
- "Directors" means the board of directors for the time being of the Fund Company.
- "Initial Offer Period" means Sixteen weeks from June 4, 2005 until September 22, 2005.
- "Initial Offer Price" means US\$10.00 (ten U.S. Dollars).
- "**Investment Manager**" means Atlas Investment Group or any other investment manager appointed by the Fund Company in relation to the Fund.
- "Net Asset Value" and "NAV" mean the net asset value of the Fund as determined by the Administrator and approved by the Fund Company on each Valuation Day.
- "Notice of Transfer" means the Notice of Transfer as set out in Schedule 3 to this Instrument.

- "Private Placement Memorandum" means the Private Placement Memorandum of the Fund dated on or about the date hereof, together with any amendment or supplement at any time published by the Fund.
- "Redemption Notice" means the redemption notice as set out in Schedule 4 to this Instrument.
- "Registrar" means Gulf Custody Company or any other registrar appointed by the Fund Company in relation to the Fund.
- "Trading Day" means a day on which subscriptions and redemptions are executed. Such day will usually be two (2) Business Days following final calculation of the Fund's Net Asset Value at the last business day of every month or as per instructions of the Directors.
- "Unit" means a unit in the Fund and "Units" means all of them.
- "Unit Holder" means each holder of a Unit and "Unit Holders" means all of them.
- "Unit Holder's Statement" means a statement substantially in the form set out in Schedule 1.
- "Unit Price" means, in relation to each Unit, either the Initial Offer Price or the Actual Unit Price.
- "U.S. Dollars" or "US\$" means the lawful currency of United States of America.
- "US Person" means a "US Person" as defined in Regulation 5 of the Securities Act (US) as amended and in force from time to time
- "Valuation Day" means the last Business Day of each month or as otherwise determined by the Directors.
- 1.2 Words denoting persons shall include corporations, the masculine gender shall include the feminine, and the singular shall include plural and vice versa. Reference to a schedule is to a schedule to this Instrument.
- 1.3 Capitalized, but not defined, terms in this Instrument shall be given the meaning assigned to them in this Private Placement Memorandum.

#### 2. TERMS AND CONDITIONS

- 2.1 The Units, the Unit Holders and the Fund will be subject to the Conditions.
- 2.2 Units was issued during the Initial Offer Period at the Initial Offer Price.
- 2.3 Units purchased after the Initial Offer Period will be issued at the Actual Unit Price as at the Date of Allocation.
- 2.4 The Units will be issued in uncertificated form in whole numbers only.
- 2.5 The rights of each Unit Holder in respect of Units held by it will rank pari passu with all other Unit Holders.

- 2.6 All distributions paid to the Fund from investments made by the Investment Manager will be re-invested by the Fund with the exception of 2.7 below.
- 2.7 The Fund may make distributions to Unit holders at the discretion of the Directors, which may be received in cash or by way of additional Units in the Fund.
- 2.8 Unit Holders will receive a Unit Holder's Statement on a quarterly basis from the Investment Manager.
- 2.9 The NAV payable in respect of Units redeemed by a Unit Holder will be calculated on the Valuation Day.
- 2.10 Monies representing the NAV, payable in respect of the Units, shall be payable on receipt of a Redemption Notice in accordance with this Instrument, at the principal place of business of the Administrator, or such other place as may be notified to Unit Holders from time to time.
- 2.11 The provisions of this Instrument shall be for the benefit of and shall be binding upon Unit Holders as the same may be registered from time to time.

Dates and periods of time are according to the Gregorian calendar.

This Instrument shall be governed by and construed in accordance with the laws of the Kingdom of Bahrain and any dispute in connection with the enforceability or interpretation of the Instrument shall be referred to arbitration in accordance with Bahrain's arbitration laws in force at the time of such dispute.

IN WITNESS whereof this Instrument has been executed the day and the year first above written

Omar M. Masri, Director

Eyad I. Mashal, Director

ARAB BANK MENA FUND COMPANY B.S.C.(C) COMPANY B.S.C.(C)

ARAB BANK MENA FUND

## SCHEDULE 1 Unit Holder's Statement

ADDRESS OF UNIT HOLDER	Unit Holder ID [ ]
	A/C no.
	Date [ ]

We are pleased to advise of your holding in the Arab Bank MENA Fund as at the period ended [ ].

Distribution								
Summary	Gross Distribution	1	[	]				
	Distribution Perio	od	[ ]					
	Units held as at		1					
Distribution	Statement Date	L J						
Details								
	Distribution	[ ]						
Distribution	Reinvestment	Reinvestm Amount	ent	Units Allo	cated	Reinvestr Price	nent	Amount
		Amount				FIICE		
Payment Details	Date [ ]	[ ]		[ ]		[ ]		[ ]
Closing		Units		Exit		As At		
Balance		Held		Price		Date		Amount
		[ ]		[ ]		[ ]		[ ]

# SCHEDULE 2 Conditions of the Units

## 1. Register

- 1.1 A Register of the Unit Holders (the "Register") is kept by the Registrar, as appointed by the Fund Company from time to time, and the Register shall contain the following:
  - (a) the number of Units held by each Unit Holder;
  - (b) the date upon which the name of each such Unit Holder is entered in the Register and, where that person became a Unit Holder by virtue of an instrument of transfer, a sufficient reference to enable the name and address of the transferor to be identified; and
  - (c) the date on which any transfer was registered and the name and address of the transferee.
- 1.2 Any change of the name or address of any Unit Holder shall forthwith be notified to the Registrar and thereupon the Register shall be altered accordingly.
- 1.3 Except as required by law, the Fund Company will recognize each Unit Holder as the absolute owner of the Units registered in its name, and shall not be bound to take notice or see to execution of any trust whether express, implied or constructive, to which any Unit may be subject. A receipt duly given in accordance with the provisions of this Instrument, for any monies payable in respect of any Unit or the payment by cheque or warrant sent by post pursuant to Condition 5.1 herein, shall be a good discharge to the Fund Company notwithstanding any notice it may have, whether express or otherwise, of the right, title, interest or claim of any other person to, or in such Unit or monies. No notice of any trust, whether express, implied or constructive, shall be entered in the Register in respect of any Unit.
- 1.4 Every Unit Holder will be recognized by the Fund Company as entitled to the Units registered in its name free from any equity, set-off or counter-claim on the part of the Fund Company against the original, or any intermediate holder of such Units.

## 2. Units

Each Unit is in registered form and may be transferred, subject to the provisions of this Instrument and the Private Placement Memorandum.

#### 3. Transfer of Units

- 3.1 The Fund does not intend to seek listing on the stock exchanges of any of the GCC Countries although the Investment Manager and the Director may elect to do so at some time in the future. In such circumstances reasonable notice will be given to the Unit Holders.
- 3.2 The Investment Manager does not intend at this time to make a secondary market in the Units, but may do so in the future.

3.3 Units in the Fund may be transferred by submitting to the Registrar a Notice of Transfer in substantially the form set out in Schedule 3 to these Conditions and executed by the transferor and the transferee. The Registrar will update the Register in accordance with the terms of the Notice of Transfer within three (3) Business Days of receipt of such Notice of Transfer.

## 4. Redemption

- 4.1 The Fund will be open for subscription and redemption in accordance with the terms of the Private Placement Memorandum and Instrument. If redemptions in any one period exceed 15% of the Net Asset Value of the Fund, the board of directors at its own discretion will decide whether to roll over any such excess to the following redemption day to avoid heavy losses resulting from forced liquidation of holdings. Any redemption resulting in the value of units held by a Unit Holder dropping below US\$25,000 may result in the whole position being redeemed at the sole discretion of the Directors.
- 4.2 The minimum subsequent subscription or redemption for an existing Unit Holder will be 100 units. The Fund will be open for subscription and redemption on a monthly basis.
- 4.3 The Fund Company has the right upon seven Business Days notice to compulsorily redeem any Unit held by a Unit Holder at a redemption price per Unit calculated on the basis of the Fund's aggregate Net Asset Value as determined on the Valuation Day immediately preceding the relevant redemption date, for any of the following reasons:
  - (a) the Units are held by or for the benefit (directly or indirectly) of (i) any US Person or (ii) any other person whose continued holding would subject the Fund, its Unit Holders, the Investment Manager, and the Investment Adviser to regulation deemed burdensome by the Fund or such other party under the laws of the applicable jurisdiction or would result in any adverse tax consequences for the Fund, its Unit Holders, the Investment Manager and/or the Administrator.
  - (b) any of the representations given by the Unit Holders in its Subscription Agreement were not true or have ceased to be true:
  - (c) by operation of law or as otherwise determined by governmental or regulatory authority having appropriate jurisdiction;
  - (d) the Articles of Association otherwise require such redemption; or
  - (e) for any other reason the Fund Company, acting in its sole discretion, may deem appropriate. Where a suspension occurs as described above, the Fund Company will notify the CBB, as soon as practicable together with the reasons therefore.
- Redeeming Unit Holders will be required to complete and return a Redemption Notice in the form set out in Schedule 4 to these Conditions. The completed Redemption Notice should be sent to Al Arabi Investment Group or one of its delegates, at the address shown on the Redemption Notice, and must be received at least four (4) Business Days prior to the relevant Valuation Day. If the Redemption Notice is received after the deadline, it will (unless otherwise determined by the Fund Company) be treated as a request for redemption on the next Trading Day.

- 4.5 The completed Redemption Notice may be sent by facsimile at the risk of the applicant. The originals of any Redemption Notice sent by facsimile should be sent immediately by post or by internationally recognised courier. Failure to provide the original completed Redemption Notice along with other documents that might be detailed in the Redemption Notice including any issued certificates representing units before the deadline may, at the discretion of the Directors, result in cancellation of the redemption request.
- 4.6 Any amount redeemed shall be paid within 15 business days of the applicable Trading Day.
- 4.7 Partial redemptions will be declined if they are for less than one hundred (100) units or if they would cause a Unit Holder to have an interest of less than the minimum holding unless the Directors otherwise determine in their sole discretion. The Fund has the right upon ten (10) Business Days' notice to compulsorily redeem on a Trading Day any Unit held by a Unit Holder at the redemption price per Unit as at the Valuation Day immediately prior to such Trading Day for the following reasons:
  - (a) the Units are held by or for the benefit (directly or indirectly) of (i) any restricted person or (ii) any other person whose continued holding would subject the Fund, the Unit Holders or the Investment Manager to regulation deemed burdensome by the Fund or such other party under the laws of the applicable jurisdiction or would result in any adverse tax consequences for the Fund, its Unit Holders, or the Investment Manager.
  - (b) any of the representations given by the Unit Holders in its Subscription Agreement were not true or have ceased to be true;
  - by operation of law or as otherwise as determined by governmental or regulatory authority having appropriate jurisdiction;
  - (d) the Articles of Association otherwise require such redemption; or
  - (e) for any other reason the Investment Manager or the Directors, acting at their sole discretion, may deem appropriate.
- 4.8 The redemption price for Units in each offering subsequent to the Initial Offer Period will be equal to the Net Asset Value as determined by the Administrator in accordance with the Private Placement Memorandum. A redemption fee of 1% may be retained by the Fund, if any Units are redeemed by a Unit Holder within one year of allocation of such Units to such Unit Holder by the Fund Company at the time of redemption (at all times in the sole discretion of the Directors).
- 4.9 The Fund may temporarily suspend the determination of the Net Asset Value per Unit upon the occurrence of one or more of the following events:
  - (a) when the market in which a substantial portion of the Fund's investments are invested or traded is closed other than for ordinary holidays, or during which dealings therein are restricted or suspended in a way that affects the valuation of the Fund's assets;

- (b) the existence of any state of affairs which constitutes in the opinion of the Directors an emergency as a result of which disposal or the valuation of the Fund's assets would be impractical;
- (c) any breakdown in the means of communication or computation normally employed in determining the price or value of any of the investments made by the Fund;
- (d) upon issuing restrictions affecting the transfer of funds, transactions on behalf of the Fund are rendered impracticable or if purchase, sale, deposits and withdrawals of assets of the Fund cannot be affected in the normal course of business; or
- (e) if an order by a court or regulatory body with appropriate jurisdiction in Bahrain, including the CBB, is issued requiring such suspension.

During the suspension period, the Fund shall not issue, redeem or transfer Units.

Where a suspension occurs as described above, the Administrator shall notify the CBB, as soon as practicable and the reasons thereof.

#### 5. Payments

- Any monies payable on or in respect of any Units may be paid by cheque, warrant or wire transfer in U.S. Dollars and (a) sent through the post to the address of the Unit Holder as set out in the Register or (b) collected by the Unit Holder in person from the office of the Registrar where specific written instructions to this effect, from the Unit Holder, are received by the Fund at least five (5) days before the date of distribution of the said monies. Every such cheque, warrant or wire transfer shall be made payable to the order of the person to whom it is sent or to such person or persons as the Unit Holder may in writing direct and payment of the cheque, warrant or wire transfer shall be in satisfaction of the monies represented thereby. The Fund will not be liable or responsible for any loss or delay in the post.
- 5.2 All payments will be made by the Fund Company after the deduction or withholding of any amounts, which the Fund Company is required to deduct or withhold for, or on account of, any present or future tax.
- 5.3 If any Unit Holder fails or refuses to accept payment of the monies repayable in respect of Units held by him, the Fund Company shall be at liberty to deposit in the Unit Holder's bank account or if not available in the account of the Fund Company acting on behalf of the Fund, the amount due to such Unit Holder and, upon such deposit or payment being made, those Units shall be deemed to have been repaid and satisfied in accordance with the provisions hereof. Such account shall not bear interest.

#### 6. **Meetings of Unit Holders**

- 6.1 The Fund Company shall have the right to hold meeting of the Unit Holders in respect of the Fund.
- 6.2 All meetings in respect of the Fund shall be conducted in accordance with the terms set out in Schedule 5 to the Conditions.

## 7. **Notices**

- 7.1 Any notice or other documents shall be given or sent to any Unit Holder by sending the same through the post in a prepaid letter addressed to such Unit Holder at his address appearing in the register. Any notice given by post shall be deemed to have been served twenty-four hours (five days if by airmail) after the time when it is posted and, in proving such service shall be sufficient to prove that the envelope containing the notice was properly addressed and stamped and posted.
- 7.2 Notwithstanding Condition 7.1 above, notices regarding the Units will be valid if published in one local Arabic and one local English daily newspaper printed in Bahrain. Any such notice shall be deemed to have been given on the date of such publication or, if published more than once, on the date of the first such publication.

## **SCHEDULE 3 Notice of Transfer**

#### AL ARABI INVESTMENT GROUP

P.O. Box 143156, Amman 11814

Jordan

Fax: +962 6 552 6498

[Date]

## Arab Bank MENA Fund Company B.S.C.(C): Notice of Transfer of Units

This Notice of Transfer is given in respect of Units issued pursuant to a subscription agreement executed by the Arab Bank MENA Fund Company B.S.C. (C) (the "Fund Company") on or about [·].

Details of Units to be tra	ansferred:	
Name of Transferor of U	Jnits:	
Name of Transferee of U	Jnits:	
Date of transfer of Units	::	
Details of Transferee:		
Full Name:		
Address:		
Telephone:		
E-mail:		
Bank Account Details		
The Transferee hereby r	notifies the Administrator that the above Units have bansferee of the Units.	een transferr

ed by

Executed on [ ]	
Transferee	Transferor

# **SCHEDULE 4 Redemption Notice**

## ARAB BANK MENA FUND REDEMPTION NOTICE

## FOR UNITS IN

## ARAB BANK MENA FUND

Please fax and mail the original to:

## AL ARABI INVESTMENT GROUP

P.O. Box 143156, Amman 11814

Jordan

Fax: +962 6 552 6498

I/We	
of	
give notice that I/we wish to redeem my/our	following Units in the Arab Bank MENA Fund:
	Number of Units, or US Dollar amount, to be
redeemed. Please wire transfer funds to:	
Bank name	
Bank address	
ABA#/Sort Code	
Account name	
Account number	
*Sub-account name	
*Sub-account number	
*if required	

NB: the above bank details must be in the name of the registered shareholder

#### PLEASE SIGN HERE

Please ensure	that all	the registered	Unit	Holders	or	authorised	signatories	sign t	his	Redem	ption
Notice.		_					_	_			-

Name of signatory/signatories	Signature	
Date:		

#### **REDEMPTION INSTRUCTIONS:**

- 1. Al Arabi Investment Group or any of its delegates shall not process this Redemption Notice unless and until (i) the original signed Application Form has been received (rather than a fax copy) in respect of the Units which are the subject of this Redemption Notice and (ii) the Redemption Notice is received four Business Days before the Valuation Day.
- 2. To be valid, joint Redemption Notices must be signed by each Unit Holder if more than one Unit Holder.
- 3. Partnership Redemption Notices should be in the name(s) of and signed by all the partners.
- 4. Unit Holders which are corporations must submit certified corporate resolutions authorising the redemption and identifying the corporate officer empowered to sign this Redemption Notice. Partnerships must submit a certified copy of the partnership certificate (in the case of limited partnerships) or partnership agreement identifying the partners if such documents have changed since the partnership's subscription to the Fund. Employee benefit plans must submit a certificate of an appropriate officer certifying that the redemption has been authorised and identifying the individual empowered to sign the redemption documents.
- 5. If this Redemption Notice is signed under a Power of Attorney, such Power of Attorney or a duly certified copy thereof must accompany this application form.
- 6. If this Redemption Notice is not fully completed to the satisfaction of the Administrator, the notice may not be accepted.

## **SCHEDULE 5**

- 1. The Directors may at any time and in their sole discretion (not mandatory), with the approval of the Central Bank of Bahrain and the Ministry of Industry and Commerce to the extent applicable, convene a meeting of the Unit Holders at such place as the Directors shall determine, for the following purposes only:
  - (a) to sanction any scheme of arrangement or for the reconstruction of the Fund or for the amalgamation of the Fund with any other Fund;
  - (b) to sanction the exchange of the Units for or the conversion of the Units into shares, stock, debentures, debenture stock or other obligations or securities of the Fund or any other company formed or to be formed;
  - (c) to sanction the release of the Fund from all or any part of the principal monies owing upon the Units;
  - (d) to sanction any modification or compromise of the rights of the Unit Holders against the Fund proposed or agreed to by the Fund, whether such rights arise under this Instrument or otherwise; and/or
  - (e) to assent to any modification of the provisions of this Instrument (including this Schedule) proposed or agreed to by the Fund.
- 2. At least fifteen days' written notice (exclusive of the day on which the notice is served or deemed to be served and of the day of the meeting for which the notice is given) of every meeting shall be given to the Unit Holders. The notice shall specify the place, day or hour of the meeting and the general nature of the business to be transacted. The accidental omission to give notice to, or the non-receipt of notice by, any of the Unit Holders shall not invalidate the proceedings at any meeting.
- 3. The quorum for a general meeting of Unit Holders shall be the attendance in person or by proxy of Unit Holders who together hold more than half the issued and unredeemed Units. A resolution of the general meeting shall only be valid if Unit Holders representing more than one half of the issued and unredeemed Units approve it. If the quorum shall not be obtained the Unit Holders may be summoned for another meeting to be held within thirty days following the date of the first meeting. The said second meeting shall be valid irrespective of the number or the issued Unit holding of the Unit Holders present. Resolutions of the second meeting shall be passed by a majority of Unit Holders present in person or by proxy.
- 4. The person nominated in writing by the Fund Company shall preside at every meeting as Chairman. Any Director and the Secretary, Auditors and Solicitors of the Fund and any other person authorized in that behalf by the Fund may attend any meeting.
- 5. The Chairman may with the consent of any meeting at which a quorum is present (and shall if so directed by the meeting) adjourn the meeting from time to time and from place to place, but no business shall be transacted at any adjourned meeting, except business which might lawfully have been transacted at the meeting from which the adjournment took place.

- 6. At any meeting a resolution put to the vote of the meeting shall be decided on a poll of all those Unit Holders present at such a meeting. Each Unit Holder will be entitled to one vote per Unit held.
- 7. The instrument appointing a proxy shall be in writing under the hand of the appointor, or of his attorney, duly authorised in writing or, if the appointor is a corporation, either under the seal or under the hand of an officer or attorney so authorised.
- 8. A person appointed to act as a proxy need not be a Unit Holder.
- 9. An instrument of proxy may be in the usual or common form, or in any other form, which the Directors shall approve. A proxy shall be deemed to include the right to demand or join in the demanding of a poll. A proxy whether in the usual or common form or not, shall, unless the contrary is stated thereon, be valid for any adjournment of the meeting as well as for the meeting, and need not be witnessed and shallbe lodged with the Administrator not less than forty eight hours before the meeting, adjourned meeting or poll, as the case may be, and shall be valid only for the meeting, adjourned meeting or poll referred to therein.
- 10. A vote given in accordance with the terms of an instrument of proxy shall be valid notwithstanding the previous death or insanity of the principal, or revocation of the proxy, or of the authority under which the proxy was executed, provided that no notice in writing of such death, insanity or revocation shall have been received by the Administrator before the commencement of the meeting or adjourned meeting at which the proxy is used.
- 11. Any company or corporation which is a registered holder of any of the Units may by resolution of its directors, or other governing body, authorise any person to act as its representative at any meeting of the Unit Holders and such representative shall be entitled to exercise the same powers on behalf of the company, or corporation which he represents as if he were the registered holder of the Units.
- 12. It is made clear that except for the matters listed in Section 1 above and subject to the sole discretion of the Directors, the Unit Holders shall have no right whatsoever to vote on any matters other than the ones listed in Section 1 above. Any resolution passed at a meeting of the Unit Holders, duly convened and held in accordance with this Instrument, shall be binding upon all the Unit Holders whether or not present at the meeting, and each of the Unit Holders shall be bound to give effect thereto accordingly.
- 13. Minutes of all resolutions and proceedings at every meeting shall be made and duly entered in books to be provided for that purpose by the Administrator. Any such minutes, if purporting to be signed by the Chairman of the meeting, shall be conclusive evidence of the matters therein stated and, until the contrary is proved, every such meeting in respect of the proceeding of which minutes have been made shall be deemed to have been duly held and convened and all resolutions passed thereat to have been duly passed.

#### APPENDIX B

#### SUBSCRIPTION AGREEMENT

By signing below I/we confirm and acknowledge having received and read a copy of the Private Placement Memorandum dated 6 September 2010 (the "Private Placement Memorandum") and relating to the Arab Bank MENA Fund (the "Fund"). I/we also confirm having read the section "Representations and Warranties of the Subscriber" at the end of this Subscription Agreement and confirm that the information set out herein is true and correct. Capitalized terms in this Subscription Agreement will have the same meaning given to them in the Private Placement Memorandum

To Al Arabi Investment Group P.O. Box 143156, Amman 11814, Jordan Fax: +962 6 5526498

## I. Registration

		Individua	al		Institution
First Applicant:					
Full Name:					
Nationality:					
Passport/Iqama/CPR/C.R. No:					
Registered Address:					
Mailing Address:					
Telephone:					
Fax:					
E-mail:					
Second Applicant:					
Full Name:					
Nationality:					
Passport/Iqama/CPR/C.R. No:					
Registered Address:					
Mailing Address:					
Telephone:					
Fax:					
E-mail:					
2. Subscription  Subscription Amount:  Add Placement Fee (2%):  Total Amount:  Please tick one of the following	boxes:	Reinves	st dividends		Pay dividends in cash
3. Details of payment					
Wire Transfer	Bank Na		Arab Bank		
	SWIFT A	Address:	ARABBHBMI	MAN	I
	Accour	nt Numbe	r: 2002-6060	50-	511

	Account Name:	Arab Bank MENA Fund Company
Cheque	Payable to:	
	Drawn on: Account Number:	
	Cheque Number:	

#### 4. Money Laundering Protection

The Fund, in order to comply with Bahrain's Legislative Decree No. (4) of the year 2001 with respect to Prohibition and of Combating Money Laundering and the various Ministerial Orders issued there under including, but not limited to, Ministerial Order No. (7) of 2001 with respect to the Institutions' Obligations Concerning the Prohibition of and Combating Money Laundering, requires additional documentation along with the subscription request for Units.

I/We hereby attach the following certified documents in support of this application for Subscription in Units:

#### For individual applicants:

Two government-issued forms of identification (e.g., passport, Iqama or driver's license) provided that one, at least, is a picture identification.

Proof of the individual's current address (e.g., current utility bill), if not included in the form of picture identification.

#### For financial institutions within Bahrain:

Documentary evidence that the entity is registered with BMA, BSE, or the Ministry of Commerce as a financial institution.

Certified copy of commercial registration certificate.

Names and addresses of all directors or partners and authorized signatories.

# For non-financial institutions within Bahrain and all institutional Investors outside of Bahrain:

Certified copy of Incorporation.

Certified copy of Memorandum and Articles of Association.

Certified copy of commercial registration certificate.

Names and addresses of all directors or partners and authorized signatories.

ID documents of majority owners if the entity is not listed.

#### 5. Representations and Warranties of the Subscriber

Upon signature of Section 13 titled Signature(s), I/we hereby undertake, represent and warrant to the Fund and to the Fund Company:

- 1. I/we have had the opportunity to review the Private Placement Memorandum (including the section headed "Risk Factors") and to ask questions and receive answers concerning the Fund and the terms and conditions of this offering from authorized representatives of the Fund Company and the Placement Agent and agree to be bound by the terms of this Subscription Agreement and the Private Placement Memorandum from time to time. I/we acknowledge that in making a decision to subscribe for Units, I/we have relied solely upon the Private Placement Memorandum and this Subscription Agreement.
- 2. I am/we are aware of and understand the risks involved in investing in the Fund.
- 3. In the case of individual investors I am/we are 21 years of age or over.

- 4. I/we have the legal capacity and authority and I am/we are permitted by applicable law to execute and deliver this Subscription Agreement.
- 5. I/we have such knowledge and experience in financial and business matters that I am/we are capable of evaluating the merits and risks of my/our acquisition of the Units.
- 6. (a) I am/we are not a U.S. Person and I am/we are not acquiring Units on behalf of or for the benefit of, any U.S. Person nor do I/we intend to sell or transfer any Units which I/we may purchase to any person who is any U.S. Person under the laws and regulations in force in the United States. I was/we were not in the U.S. at the time any Units were offered to me/us or at the time I/we executed this Subscription Agreement.
- (b) I/we agree that I/we will promptly notify the Fund Company if at any time I/we become a U.S. person and I/we agree that in such event the Fund will be entitled to (but will not be obliged to) repurchase or to require me/us to redeem at a price equal to the redemption price per Unit as calculated by the Administrator, as at the date of the repurchase or sale or as at the date of any unauthorised transfer giving rise to such repurchase or sale.
- (c) I/we will supply the Fund Company with such other facts as from time to time are deemed reasonably necessary or desirable by the Fund Company to enable the Fund Company to determine that I am/we are not U.S. Person(s).
- 7. All consents required to be obtained and all legal requirements necessary to be complied with or observed in order for this Subscription Agreement or the issuance of the Units to be lawful and valid under the laws of any jurisdiction to which I am/we are subject have been obtained, complied with and observed.
- 8. I/we understand that my/our subscription cannot be withdrawn from the Fund except by way of redemption of the Units in accordance with the terms outlined in the Private Placement Memorandum, and that a portion of my/our subscription may be invested in securities that are illiquid.
- 9. I/we will repeat these undertakings, representations and warranties to the Fund and the Fund Company on such future occasions as the Fund Company may request and I/we will provide on request such certificates, documents or other evidence as the Fund may reasonably require to substantiate such undertakings, representations and warranties.
- 10. I/we will notify the Fund immediately if I/we become aware that any of these undertakings, representations and warranties are no longer accurate and complete in all respects, and agree immediately either to sell or to tender to the Fund Company for redemption a sufficient number of Units to allow the undertaking, representation or warranty to be made.
- 11. I/we understand that if any of the representations, warranties, agreements or certifications given by me/us in this Subscription Agreement are untrue, the Directors in their sole discretion may require a retroactive redemption of all or part of the Units.
- 12. I/we understand that the Units have no voting rights and, therefore, I/we will not be able to exercise any management or control functions with respect to the Fund or the Fund Company's operations.
- 13. I/we will not duplicate or furnish copies of the Private Placement Memorandum, or divulge any of its contents to any other person other than to my/our investment, legal or tax advisers (who may use such documents solely for purposes related to my/our investment in the Fund).

- 14. The acceptance of my/our application for subscription in Units together with the appropriate remittance will not breach any applicable money laundering rules and regulations and I/we undertake to provide verification of our identity and source of funds reasonably satisfactory (on a confidential basis) to the Fund Company, the Placement Agent or the Registrar promptly on request and I/we agree to the release of any information provided by me/us to the Bahraini authorities by the Fund Company, the Placement Agent, the Registrar or its delegate.
- 15. The person signing this Subscription Agreement on my/our behalf has full power and authority to do so.
- 16. I/we understand that the Units will be issued on a fully paid basis only in book-entry form. The Registrar will issue a notice confirming the investment upon receipt of subscription confirmation from the Administrator and no physical share certificates will be issued. Records will be maintained in book form in the Register held at the offices of the Registrar, and such Register will be and will remain the sole and conclusive proof of ownership of the Units.
- 17. I/we acknowledge that due to money laundering requirements operating within their respective jurisdictions, the Fund, the Fund Company, the Placement Agent, the Registrar, the Investment Manager, the Custodian and the Administrator may require further identification of the applicant(s) and source of funds before applications for subscription in Units can be processed.
- 18. I/we have been advised of, and hereby consent to, the compensation arrangements payable to any placement agent including the Placement Agent, in respect of my subscription for Units. Without prejudice to the section titled Nominees below, if I am/we are executing this Subscription Agreement as a nominee I/we further represent that I/we have advised my/our client and/or underlying beneficial owner of, and have obtained its/their consent to, such compensation arrangements.
- 19. If I am/we are a non-U.S. banking institution (a Foreign Bank) or if I/we receive deposits from, make payments on behalf of or handle other financial transactions related to a Foreign Bank, I/we represent and warrant to the Fund that:
- (a) the Foreign Bank has a fixed address, other than solely an electronic address, in a country in which banking activities take place;
- (b) the Foreign Bank employs one or more individuals on a full-time basis;
- (c) the Foreign Bank maintains operating records related to its banking activities; and
- (d) the Foreign Bank is subject to inspection by the regulatory authority that licensed the Foreign Bank to conduct banking activities.

#### 6. Indemnity

I/we agree to indemnify and hold harmless the Fund, the Fund Company, the Directors, the Placement Agent, the Registrar, the Investment Manager, the Custodian, the Administrator, their affiliates and each other person, if any, who controls or is controlled by any thereof, against any and all loss, liability, claim, damage and expense whatsoever (including, but not limited to, any and all expenses and costs (including attorneys' fees) reasonably incurred in investigating, preparing or defending against any litigation commenced or threatened or any claim whatsoever) arising out of or based on:

(a) any false representation or warranty or breach or failure by me/us to comply with any covenant or agreement made by the undersigned herein or in any other document furnished by the undersigned to any of the foregoing in connection with the transaction; or

- (b) any actions for securities or money laundering laws violations instituted by or against me/us which is resolved by judgment against the undersigned; or
- (c) my/our failure to provide source of funds information.

## 7. Additional Know Your Customer and Combat of Money Laundering Considerations

I/we represent and warrant and agree that the following representations and warranties are deemed to be continuous for this investment and for any subsequent purchase of Units:

- (i) I/we are purchasing the Units with lawfully acquired funds for investment.
- (ii) To the extent that I/we offer interests in the Units to my/our clients, or holds such shares for the benefit of such clients, I/we represent and warrant with respect to the Units subscribed for hereby and all other shares subsequently acquired by me/us:
- (a) that each such client could make the representations in (i) and (ii) above;
- (b) that due to the application of money laundering, tax or similar requirements, or otherwise, upon request from time to time by or on behalf of the Fund, the Fund Company, the Registrar, the Investment Manager, the Placement Agent, the Administrator or the Custodian, I/we will, with respect to such clients, provide such certifications, documents or other evidence as may be reasonably required to substantiate the representations made herein; and
- (c) that I/we satisfied myself/ourselves that all legal requirements in the country in which each relevant client is a resident have been fully observed in connection with the purchase of Units, including obtaining any governmental or other consents which may be required and that it has otherwise complied with all necessary formalities.

#### 8. Authorization

The Registrar, the Placement Agent and the Fund Company are each hereby authorized and instructed to accept and execute any instructions in respect of the Units to which this Subscription Agreement relates. If the instructions are given by me/us by facsimile, I/we undertake to confirm them in writing by post. I/we hereby agree to indemnify each of the Registrar, the Placement Agent, the Fund Company and the Fund and agree to keep each of them indemnified against any loss of any nature whatsoever arising to any of them as a result of any of them acting upon facsimile instructions.

## 9. Registration of Units

I/we request that the Units issued pursuant to this Subscription Agreement are registered in the name and address set out above. In respect of joint subscriptions, we direct that on the death of one of us the Units for which we hereby apply be held in the name of and to the order of the survivor or survivors of us or the executor or administrator of each survivor or survivors.

#### 10. Confidentiality

Information provided in this Subscription Agreement will be treated confidentially by the Fund Company, the Directors, the Placement Agent, the Registrar, the Investment Manager, the Administrator and the Custodian provided that they may present this Subscription Agreement and the information provided herein to such parties as deemed advisable if:

- (a) called upon to establish that the offer and sale of the Units is exempt from registration under applicable law;
- (b) the information is requested by any regulatory agency with jurisdiction over the Fund, the Fund Company, the Directors, the Placement Agent, the Registrar, the Investment Manager, the Administrator or the Custodian; or
- (c) the information is relevant to an issue in any action, suit or proceeding to which the Fund, the Fund Company, the Directors, the Placement Agent, the Registrar, the Investment Manager, the Administrator and the Custodian or any of their affiliates is a party or by which they are or may be bound.

## 11. Nominees (to be filled out in the case of nominees)

I hereby make the following declarations:

I am/we are investing as nominee for, or otherwise for or on behalf of, anyone other than myself/ourselves a certificate of due formation and organization and continued authorization to conduct business in the jurisdiction of its organization.

If the answer is "yes," the person for whom I am/we are acting:

is an individual.

is an entity, but is not an investment company.

is an investment company (including any family investment vehicle, trust, hedge company, investment club or other entity, group or association by means of which more than one individual makes investments).

#### **Choice of Law and Forum**

I/we agree to be bound by the laws in force in the Kingdom of Bahrain and in addition to the non-exclusive jurisdiction of the relevant courts of the Kingdom of Bahrain subject to which laws this Subscription Agreement will be governed and interpreted.

#### 12. Joint Account

In case we are joint account holders, unless we notify you otherwise and provide such documentation, as you require, our subscription shall be held by us jointly with rights of survivorship (payable to either or the survivor of us). Each joint tenant irrevocably appoints the other as attorney-in-fact to take all action on his or her behalf and to represent him or her in all respects in connection with this Subscription Agreement. You shall be fully protected in acting upon the instructions of either of us. Each of us shall be liable, jointly and severally, for any obligations due to you pursuant to this Subscription Agreement.

13. Signature(s)					
Signed:		Signed:			
Name:		Name:			
Title*:		Title*:			
Name of Entity*:		Name of Entity*:			
Capacity*:		Capacity*:			
Date:	Date:				
*Not applicable in case of indi	ividuals				
For Official Use only					
Accepted and Approved by: _		MIDAS No.: _			
Signature of Representative		Date:			
Marketing Officer:	-		Marketing	Officer	
Other information/comments:	<del></del>				